

# **SOLVENCY AND FINANCIAL CONDITION REPORT**

**Reporting year 2020** 





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# **Executive Summary**

General Insurance of Cyprus Ltd ("Company" or "GIC") is a member of the Bank of Cyprus Group of Companies. Since its establishment, the Company has played a leading role in the development of the insurance industry and insurance awareness and gained a reputation as one of the most important and reliable insurance companies in Cyprus. The Company is committed to continuously improving traditional non-life insurance plans, while at the same time developing new, innovative and flexible covers which satisfy the modern needs of every individual and business. It also maintains over time, a high level of client service at the time of sale as well as in claims handling.

Responding to the increasing demands for direct service and utilising the possibilities offered by modern technology, the Company offers a wide range of products over its call center at 8000.87.87 and online through its webpage <a href="www.gic.com.cy">www.gic.com.cy</a>. In addition, GIC leads the development of bancassurance by designing and promoting the appropriate insurance products through the Branch network of the Bank of Cyprus.

As from 1 of January 2016, the Company transitioned into the Solvency II regulatory framework after completing a comprehensive program of regulatory requirements in corporate governance, risk assessment and management, solvency and reserving as well as supervisory and public disclosure.

The purpose of the Solvency and Financial Condition Report ("SFCR") is to satisfy the public disclosure requirements according to Article 304 (1) of the Delegated Regulation (EU) 2015/35. The Report discloses the information referred to in Articles 292 to 298 of this Regulation under the following main headings: business and performance, system of governance, risk profile, valuation for solvency purposes and capital management.

The SFCR has been prepared with reference date 31 December 2020 and it was approved by the Company's Board of Directors on 5<sup>th</sup> April 2021. GIC publishes its annual comprehensive Pillar 3 Disclosures on its webpage www.gic.com.cy.

# **Business and Performance**

The Company's main lines of business are Motor, Fire and Liability classes which in total account for 90% of the overall business portfolio. In 2020, the Company continued to operate in a challenging and unprecedented environment achieving high profitability levels. The Company's net technical result from Cyprus operations amounted to €11,8m (2019: €10,1m). Overall, despite the economic impact from Covid-19, the Company experienced growth in net earned premiums during the year. The Company's total net claims ratio (excluding the Greek financial results) also decreased from 39% in 2019 to 34% in 2020 due to lower net claims ratio mainly in Motor line of business due to Covid-19 pandemic lockdown.

## **System of Governance**

The corporate governance framework of the Company is based on the "Three Lines of Defence" model which supports the implementation of a robust internal control system and is aligned with the "four eye principle" that the Company is required to comply with.

The Company's Board of Directors bears the ultimate responsibility for ensuring that corporate governance arrangements within the Company are sufficient and appropriate to the size, nature and complexity of its business. By the end of 2020, the BoD consisted of 7 members, of which 2 were independent non-executive Directors, 1 was non-executive Director and 4 executive Directors. The Company's Board delegates authority to certain Committees in order to monitor and oversee specific aspects of the business. In addition, the Company has established and incorporated into its

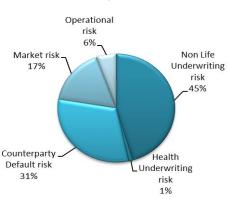


governance system the following four key functions: Risk Management, Actuarial, Internal Audit and Compliance.

The Company ensures that all persons who effectively run the Company or have other key functions are fit to provide sound and prudent management through their professional qualifications, knowledge and experience and are proper by being of good repute and integrity.

#### **Risk Profile**

The Company uses the standard formula to estimate its Solvency Capital Requirement ("SCR") according to which the SCR calculation is divided into risk modules. The main components of the SCR (before diversification) for the reporting year ended 31 December 2020 are as follows:



SCR Components 2020

For the reporting year, Non-Life Underwriting risk, Counterparty Default risk and Market risk were the main components of the Company's SCR. Non-life underwriting risk components are premium, reserve risk and catastrophic events risk which are mitigated through the purchase of adequate reinsurance cover. Also, the Company follows a defined Investment Policy which includes specific criteria and limits (qualitative and quantitative) for each category of asset in order to ensure that investments are made in a prudent manner.

During the reporting period, the method for estimating the Lapse Risk component has been revised to better reflect the underlying risk of the required cancellation rate. The revised approach increased the level of prudence in the estimate which contributed to an increase to the overall Underwriting Risk SCR compared to the prior year reporting period. In addition, by the end of 2020, Counterparty Risk SCR increased due to higher current/sight accounts balances with financial institutions. The Company assesses, monitors and mitigates Counterparty Risk by monitoring exposures to ensure that are within the risk appetite limits.

## **Capital Management**

The Company's SCR at 31 December 2020 is estimated at €20,9m and is covered by €36,2m of eligible capital resources, providing a surplus of €15,3m and an SCR coverage ratio of 173%.

	2020	2019
SCR Coverage	€′000	€′000
Own funds - Basic, Tier 1 Unrestricted	36.158	34.702
SCR	20.880	19.068
Surplus	15.278	15.634
SCR Coverage Ratio	173%	182%
MCR	5.400	5.350
MCR Coverage Ratio	670%	649%



As part of its risk management process, the Company carries out stress and scenario testing for material risks, to ensure continued compliance with the SCR. Based on the assessment performed, the Company's risk profile lies within its defined risk appetite limits.

## Valuation for solvency purposes

The valuation of assets and liabilities for Solvency II purposes is the same as the Company's financial statements prepared under International Financial Reporting Standards ("IFRS") except for:

- Differences in the valuation of technical provisions and associated reinsurance recoverables.
- Revaluation of property held for own use for Solvency purposes not accounted for under IFRS.
- Intangibles and deferred acquisition costs recognised as assets under IFRS but valued at zero under Solvency II.
- Differences in deferred tax measurement.

Own Funda Bassasilistica	2020	2019
Own Funds Reconciliation	€′000 36.946	€'000 36.345
Equity (IFRS Financial Statements)	30.340	
Difference in valuation of technical provisions (net)	4.447	3.314
Revaluation of property held for own use	-	328
Deferred Acquisition Costs	(4.511)	(4.830)
Intangible assets	(837)	(690)
Differences in deferred tax measurement	113	235
Own Funds (Solvency II)	36.158	34.702

The Company does not apply any matching and volatility adjustments nor any transitional measures for the valuation of technical provisions.



# A Business and Performance

#### A.1 Business

General Insurance of Cyprus Ltd ("Company" or "GIC") was incorporated in Cyprus as a limited liability company in accordance with the provisions of the Cyprus Companies Law, Cap. 113. GIC is a wholly owned subsidiary of the Bank of Cyprus Public Company Ltd ("BOC" or "Parent" or "Bank") and is part of the BOC Group of companies ("BOC Group" or "Group").

The principal activities of BOC involve the provision of banking, financial services and management and disposal of property predominately acquired in exchange of debt. BOC is a limited liability company incorporated in 1930 under the Cyprus Companies Law. The shares of BOC's parent company Bank of Cyprus Holdings Public Limited Company, a company incorporated in Ireland, are listed and trading on the London Stock Exchange and the Cyprus Stock Exchange. BOC remains a public company for the purposes of the Cyprus Income Tax Laws. More information on the entities of the BOC Group can be found in the Bank's Annual Financial Report published on the BOC website at www.bankofcyprus.com.

Since its establishment, GIC has played a leading role in the development of the insurance industry and insurance awareness and gained a reputation as one of the most important and reliable insurance companies in Cyprus. GIC is committed to continuously improving traditional non-life insurance plans, while at the same time developing new, innovative and flexible covers which satisfy the modern needs of every individual and business. It also maintains over time, a high level of client service at the time of sale as well as in claims handling.

The Company's registered office is located at 4 Evrou street, Strovolos, P.C 2003, Nicosia, Cyprus. GIC operates through its Head Office, which is located in Nicosia and five district branches (Nicosia, Limassol, Larnaca, Famagusta, Paphos). Each branch supports the sales activity and operates as a customer service center, including the handling of claims in its geographical area of responsibility. By the end of the reporting period the Company employed 97 full time employees.

The Company is subject to supervision by the Insurance Companies Control Service of the Cyprus Ministry of Finance ("Supervisory Authority" or "Regulator"). The Regulator can be contacted at:

Insurance Companies Control Service P.O. Box 23364, 1682 Nicosia, Cyprus

Tel. No: 22 602 990 Fax. No: 22 302 938

Email: insurance@mof.gov.cy Website: <a href="https://www.mof.gov.cy">www.mof.gov.cy</a>

The Company's independent external auditors contact details are:

PricewaterhouseCoopers Ltd

PwC Central, 43 Demostheni Severi Avenue,

CY-1080 Nicosia, Cyprus Website: <a href="https://www.pwc.com.cy/">www.pwc.com.cy/</a>



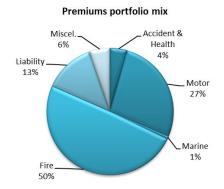
The Company carries out business in Cyprus under the following non-life insurance lines of business ("LoB"):

Per Financial Statements ("IFRS")	Per Solvency II
Accident & Health	Medical expense
Motor	Motor vehicle liability, Other motor
Marine	Marine, aviation and transport
Fire	Fire and other damage to property
Liability	General liability
Credit	Credit and suretyship
Miscellaneous	Miscellaneous financial loss

The Company engaged in insurance operations in Greece via its Branch "Kyprou Asfalistiki". In 2014, the Company entered into a co-operation agreement with another insurance company in Greece regarding the placement of the insurance operations of the Branch upon expiry of insurance policies issued by the Branch. Since then the Branch has been in a run-off status.

# A.2 Underwriting Performance

Gross written premiums portfolio mix for the year ended 31 December 2020 is as follows:



As per the financial statements the Company's underwriting performance is summarised as follows:

Hadamarkia a safamara	2020	2019
Underwriting performance	€′000	€′000
Gross written premiums	49.332	49.812
Net earned premiums	28.473	28.157
Other insurance income	7.100	7.392
Net claims cost	(9.634)	(10.155)
Expenses	(14.214)	(14.871)
Net Technical Result	11.725	10.523
Break down by LoB:		
Accident & Health	737	544
Motor	2.638	943
Marine	13	33
Fire	5.488	6.430
Liability	2.677	2.621
Credit	(53)	(85)
Miscellaneous	225	37
Total	11.725	10.523
Cyprus operations	11.758	10.112
Greek operations	(33)	411
Total	11.725	10.523



Net technical result represents the underwriting result of the Company net of reinsurance. The Company maintains adequate reinsurance protection at all times, to reduce the volatility of the claims and underwriting performance.

Overall, the Company experienced growth in net earned premiums during the year, despite the economic impact from Covid-19. The Company's total net claims ratio (excluding the Greek financial results) also decreased from 39% in 2019 to 34% in 2020 due to lower net claims ratio mainly in Motor line of business due to Covid-19 pandemic lockdown.

Total net technical result for the reporting year amounted to €11,7 and is considered relatively stable if this is compared with €10,1 of prior year. Based on the latest annual statistics announced by the Insurance Association of Cyprus, the Company's net technical result from Cyprus operations for 2019 and 2018 represents more than 40% of the Cyprus non-life market results as demonstrated in the table below:

	2019	2018
Net Technical Result	€'000	€'000
Cyprus non-life market	24.666	22.123
GIC (Cyprus) operations	10.112	10.112
GIC share of market profitability	41%	46%

#### A.3 Investment Performance

The Company's investments comprise mainly of cash and deposits, bond funds and properties. Performance and information on income and expenses arising from investments by asset class is presented in the following table:

	Invest inco	ment ome	Invest expe			lised (losses)		ealised ((losses)
Asset Class	2020 €'000	2019 €'000	2020 €′000	2019 €'000	2020 €′000	2019 €'000	2020 €'000	2019 €'000
Cash and deposits	51	56	-	-	-	-	-	-
Bond funds	-	-	138	140	(444)	(5)	694	1.242
Investment properties	128	131	-	-	-	-	(128)	-
Investment in	-	-	-	-	-	-	(10)	(2)
subsidiary								
Other	16	19	-	-	-	-	-	-
Total	195	206	138	140	(444)	(5)	556	1.240

Investment income is lower compared to last year, mainly due to the lower level of interest rates during the reporting period. Bond funds' performance was affected by Covid-19 in 2020 compared to 2019. Despite this, losses as a result of Covid-19, registered early in 2020 were mostly reversed by the end of the year.

The real estate market in Cyprus was also affected by the pandemic, as evident from the unrealised losses related to investment properties shown above.

## A.4 Performance from other activities

#### A.4.1 Lease arrangements

The Company maintains various operating lease arrangements both as a lessor and a lessee, mainly for commercial real estate such as office buildings. The annual rent receivable in 2020 amounted to €128k (2019: €131k) and the annual rent payable amounted to €274k (2019: €124k) in respect of these arrangements.



During the reporting year 2020, the Company entered into a new leasing arrangement as a lessee with a company under common control in respect of its new Head Office premises. As a result of this arrangement and under the provisions of IFRS 16, the Company has recognised a right of use asset of €3.389k and an equivalent amount of lease and restoration liabilities.

#### A.5 Other material information

## A.5.1 Coronarivus/Covid-19 implications

Following the recent and rapid development of the Coronavirus disease (Covid-19) outbreak the world economy entered a period of unprecedented health care crisis that has already caused considerable global disruption in business activities and everyday life. In Cyprus, in March 2020, the Council of Ministers announced that the country is entering a state of emergency considering the uncertain situation as it unfolded daily, the growing spread of Covid-19 outbreak and the World Health Organization's data on the situation. To this end, certain measures were taken with a view to safeguard public health and ensure the economic survival of working people, businesses, vulnerable groups and the economy at large.

The Management of the Company considered the unique circumstances that could have a material impact on the business operations and risk exposures of the Company as follows:

- Operational risks, from unavailability of personnel;
- Business risks, from decrease in premium production due to closure of businesses and decrease in tourism;
- Underwriting risks, from increase in claims costs;
- Market risks, from volatility in investments' values; and
- Credit risks, from increase in expected credit losses due to overdue premiums.

Based on the above, immediate actions have been taken to remediate the consequences of Covid-19 on business operations and reduce relevant risk exposures.

Also, taking into consideration the main areas affected, the Company's Management is assessing the impact of Covid-19 on its business operations, solvency, profitability and liquidity positions on a continuous basis, by incorporating downside scenarios and stress tests using various assumptions. From the analysis performed to date, no additional liquidity and/or capital needs have been identified.

The Management of the Company will continue to monitor the situation closely and assess the need to take any additional required measures in case the period of disruption becomes prolonged.



# **B** System of Governance

## **B.1** General information on the system of governance

The Corporate Governance framework of the Company is based on the "Three Lines of Defence" model. The "Three Lines of Defence" model supports the implementation of a robust internal control system and is aligned with the "four eye principle" that the Company is required to comply with (i.e. the Company is effectively run by at least two persons).

The organisational structure and reporting lines of the Company are designed to:

- Enable apportionment of responsibilities and clear accountability.
- Ensure the prudent and effective management of the Company.
- Facilitate prompt transfer of information to all persons who need it.
- Prevent any conflicts of interest.

The Company has also established and incorporated into its governance system the following key functions:

- Risk Management Function
- Actuarial Function
- Internal Audit Function
- Compliance Function

<u>First Line of Defence:</u> This refers to the control activities carried out by business line management and staff (i.e. controls within the risk-taking functions, operations, Human Resources, Information Technology, etc). These control activities are built into policies, systems, processes and procedures of the specific business line.

<u>Second Line of Defence:</u> This refers to the bodies that provide challenge and oversight over the activities of the 1<sup>st</sup> line of defence. These include Risk Management, Compliance and Actuarial Functions.

<u>Third Line of Defence</u>: This refers to bodies that provide independent and objective assurance of the effectiveness of the Company's systems of internal control established by the first and second lines of defence. In practice, this is the Company's Internal Audit Function and ultimately the responsible BoD Committees.

# B.1.1 Main roles and responsibilities of the Administrative, management or supervisory body

The Company's Board of Directors ("BoD") bears the ultimate responsibility for ensuring that Corporate Governance arrangements within the Company are sufficient and appropriate to the size, nature and complexity of its business. The BoD of the Company delegates authority to certain Committees in order to monitor and oversee specific aspects of the business. Delegating to specialised Committees, does not in any way release the BoD from collectively discharging its duties and responsibilities. Specifically, the BoD has regular and robust interaction with the Committees it establishes, requesting information from them proactively and challenging it when necessary.

The BoD maintains overall responsibility for the management of the Company, including ultimate oversight of the Company's operations. The BoD organises and directs the affairs of the Company in a manner that seeks to protect its policyholders' interests, maximise the value of the Company for the benefit of its shareholder, while complying with regulatory requirements and relevant governance standards.



In performing its overall oversight function, the BoD reviews and assesses the Company's strategic and business planning, its solvency, as well as the Management's approach to addressing significant risks and challenges facing the business. In performing its oversight function, the BoD maintains frequent, active and open communication and discussions with Management.

The main responsibilities of the Company's BoD are as follows:

- Consider and approve the business strategy; approve and monitor the implementation of business objectives of the Company.
- Oversee the internal control functions and confirm adequacy of the control environment.
- Oversee risk management and establish appropriate and prudent risk management policies. Approve all relevant policy documentation and any exceptions to such policies.
- Understand the capital needs of the Company and oversee the Company's capital management and liquidity.
- Oversee Management. The Board selects and when necessary, replaces Management members and puts in place an appropriate plan for succession.
- Ensure high ethical standards in doing business.
- Assess the governance structure periodically to ensure that it remains appropriate in light of growth, increased complexity etc.

By the end of 2020, the BoD consisted of 7 members, of which 2 were independent non-executive Directors, 1 was non-executive Directors and 4 executive Directors. BoD meets at regular intervals and at least 4 times a year. Within 2020, the BoD convened 9 times.

The structure of the Company's administrative, management or supervisory body at the end of the reporting period was as follows:



## **Board Committees**

The BoD has established two Committees, the Audit Committee ("AC") and Risk Committee ("RC"), to assist it in discharging its obligations. The terms of reference of the Committees define the responsibilities, composition and meeting requirements.

## **Audit Committee**

The role of the AC is to review and monitor the effectiveness of the Company's internal control system, the integrity of the Company's financial statements, the effectiveness and adequacy of



the internal and external audit processes, the Company's relationship with the external auditors and the effectiveness of the Company's Compliance Function.

The Chairperson of the AC is an independent Non-Executive Director who reports to the BoD the activities of the Audit Committee. The AC consists of three non-executive Directors and at least two members are independent. The AC meets at regular intervals and at least 4 times a year. During the reporting year 2020, the AC convened 4 times.

#### **Risk Committee**

The RC is an advisory Committee to the BoD which it assists with the formulation of the Company's overall risk strategies and policies for managing significant business risks, and is responsible for designing and implementing the Company's Risk Management Framework.

The Chairperson of the RC is an independent Non-Executive Director who reports to the BoD the activities of the Risk Committee. The RC consists of three non-executive Directors and at least two members are independent. The RC meets at regular intervals and at least 4 times a year. During the reporting year 2020, the RC convened 4 times.

## **Executive Committee**

In addition to the BoD Committees and in order to promote the effective operation of management, the Company has set up the Executive Committee ("ExCo") which consists of members of the Company's Executive Management and is chaired by the General Manager who has the overall responsibility and oversight for all business operations of the Company.

The ExCo is responsible for the implementation of the business plan and strategy set by the BoD and for the overall coordination of all internal business areas and functions within the Company. In addition, it is responsible for the regular review of the Company's performance, strategy, objectives, business plans and budgets and ensuring that any necessary corrective action is taken in a timely manner.

#### The ExCo also acts as:

- Information Technology Steering Committee to review, monitor and prioritise major Information
   Technology projects and as a
- Business/Product Development Committee, to review and take decisions regarding promotional and selling activities, business campaigns, launching of new products etc.

## B.1.2 Material changes in the system of governance during the reporting period

In the beginning of 2020, the following changes to BoD composition took place:

- A non-executive member resigned in January 2020, while a new Executive Chairperson, two
  executive and one non-executive BoD members were appointed.
- The Company's General Manager who was appointed in 2019, is also an executive member of the BoD since January 2020.

#### **B.1.3** Remuneration Policy

The Company follows the BOC Group Remuneration Policy.

The Group's objective to attract, develop, motivate and retain high value professionals is considered fundamental in achieving its goals and objectives and ensuring that the right people are in the right roles whilst managing its remuneration strategy and policies in a manner aligned with its shareholders.



The Group's aim is to align its Remuneration Policy and human resources practices, with its long term objectives, its risk tolerance, capital and liquidity availability, the interests of its shareholders and ensure that they are consistent with and promote sound and effective management of risk and do not encourage excessive risk-taking.

The main form of remuneration of Executive Management and staff is fixed remuneration which comprises of salary and applicable allowances as determined by employment contracts, collective agreements and relevant employment legislation. Also, the remuneration of non-executive members of the BoD is not linked to the profitability of the Company. It is related to the responsibilities and time devoted for Board meetings and for their participation in the Committees of the Board.

# B.1.4 Material transactions with shareholders, with persons who exercise significant influence and members of the administrative, management or supervisory body

BOC is a tied insurance intermediary of the Company and accounts for a significant share of the Company's premiums that are written through the Bank's network. In return for this business the Company incurs commission expenses. Other transactions with BOC within the reporting period, include the payment of dividends, insurance and rental arrangements and interest income earned on bank deposits.

Transactions with members of the BoD and Executive Management include Directors' fees, salary compensations and retirement benefit plan contributions, as well as the collection of insurance premiums and payment of claims in the normal course of business.

## **B.2** Fit and proper requirements

The Company ensures that all persons who effectively run the undertaking or hold other key functions at all times fulfil the following requirements:

- Their professional qualifications, knowledge and experience are adequate to enable sound and prudent Management ("fit").
- They are of good repute and integrity ("proper").

A person is considered to have a good reputation if there is no reason to assume anything to the contrary. Any indications that may give rise to well-founded doubts about the ability of that person to ensure reliable and prudent management may adversely affect his good reputation.

When evaluating the experience, skills and knowledge of a person, the Company considers the nature and extent of a number of matters. Such factors include but are not limited to:

- The person's character, competence and suitability relative to the duties involved, including whether the person:
  - Possesses the necessary skills, knowledge, expertise, diligence and soundness of judgment to undertake and fulfil the particular duties and responsibilities of the particular position.
  - The level and object of the individual's education and whether it is relevant to the sector or other relevant sectors such as economics, law, management, etc.
  - Studies equivalent to a university degree or a recognised professional qualification relevant to financial matters and an adequate knowledge of the sector.
- Knowledge in financial markets, regulatory framework, strategic planning and corporate management, risk management, company organisation, governance and control, accounting, actuarial.
- Interpretation of key insurance figures.
- Adequate professional experience in corporate management or supervisory and control functions.

In addition to the above, the following governance criteria are also evaluated:



- The person does not have a conflict of interest in performing the duties of the position or, if there is a conflict of interest, the Company must conclude that the conflict will not create a material risk that the person will fail to perform properly the duties of the position.
- The individual is able to commit the necessary time to his duties.
- The individual's ability to perform his duties independently without undue influence from others.
- The composition of the BoD, the collective knowledge and experience.

The Company applies the following processes and procedures to ensure that individuals are fit and proper:

- Training: The Company ensures that all individuals receive appropriate training for maintaining their competence.
- Appraisals: Management carries out annual appraisals to review staff's current performance and establish goals for the upcoming year.
- Annual Declaration: Assessed persons (BoD members, General Manager, Key persons influencing decision making) are required to submit on an annual basis a declaration of any changes to ensure that they remain fit and proper.
- Board assessment: The Corporate Governance Compliance Officer ("CGCO") is responsible for assessing and evaluating the performance of the BoD, its Committees, the Directors and the Chairperson on an annual basis. For the purposes of assisting such assessment by the CGCO and providing constructive input for the improvement of the BoD as a whole, the BoD adopts a selfassessment policy on its effectiveness and performance through the completion of specific questionnaires.

## B.3 Risk management system

## **B.3.1** Risk management framework

The Corporate Governance framework for the management of risks within the Company is based on the "Three Lines of Defence" model as discussed above.

The "First Line of Defence" is the business line Management and staff who are responsible for identifying, managing and reporting risks (Underwriting, Claims, etc). The "First Line of Defence" is controlled by the "Second Line of Defence" functions (Risk Management, Compliance and Actuarial). The work of the Risk Management Function is supervised by the Risk Committee, the BoD Committee with responsibilities for risk management. The risk governance framework is complemented by the "Third Line of Defence" which is the Internal Audit Function, which provides an independent assurance to the BoD on the performance and effectiveness of the risk management system within the Company.

The Company's risk management framework objectives are to provide:

- A clearly defined and well documented risk management strategy that:
  - Sets the Company's risk management objectives, key risk management principles, and assignment of responsibilities for risk across all the activities of the Company
  - Defines the Risk Appetite Framework which sets the holistic approach of the Company in setting, communicating and monitoring its risk appetite. Risk appetite is defined as the aggregate level and types of risks the Company is willing and able to assume under normal course of activity, in order to achieve its strategic objectives and business plan.
  - Is consistent with the Company's overall business strategy.
- Adequate written policies that:
  - Include a definition and categorisation of the material risks faced by the Company by type, and the levels of acceptable risk limits for each risk type
  - Implement the Company's risk strategy
  - Facilitate control mechanisms



- Take into account the nature, scope and time horizon of the business and the risks associated with it.
- Appropriate processes and procedures which enable the Company to identify, assess, manage, monitor and report the risks it is or might be exposed to.

As noted above, GIC's risk strategy is a core element in the overall risk management framework, as it defines the strategy that needs to be followed in order to manage the risks that the Company faces while implementing its business strategy. With this risk strategy, GIC aims to:

- Maintain sufficient solvency to meet regulatory and internal requirements
- Ensure that has sufficient liquidity to meet its liabilities as they fall due
- Remain a profitable company in the non-life insurance sector
- Protect its reputation and brand image.

# **B.3.2** Risk Management Function

The Risk Management Function ("RMF") is responsible for coordinating all risk management activities and comprises of the Head of Risk Management and specialised staff.

The RMF is free from influences that may compromise their ability to undertake their duties in an objective, fair and independent manner. The RMF cooperates with business functions/departments to carry out its role and has a reporting line to the BoD, through the Risk Committee, through which it is possible to escalate issues and act independently from Management. It also has a direct reporting line to the BOC Group's Risk Committee through the BOC Group's Risk Management Function in order to ensure its operational independence and safeguard its ability to escalate important issues.

The main roles and responsibilities of the RMF in the risk management framework are defined below:

- Support the BoD in the determination and implementation of the risk strategy and capital planning
- Coordinate the implementation of the risk management framework
- Evaluate and monitor the level of regulatory capital available to meet risk strategy and business objectives
- Ensure that the eligible own funds are adequate to cover SCR and MCR
- Regular reporting to Management and Risk Committee
- Review the appropriateness of the risk strategy by reference to Company objectives, risk appetite statement and limits, and inform the Risk Committee of any changes that may be required
- Monitor material risk exposures on an ongoing basis
- Develop internal risk methodologies and models
- Escalate breaches to appropriate authority.

# **B.3.3** Risk management methodology

Risk management methodology follows the stages below for all categories of risks:

- Risk Identification
- Risk Measurement
- Risk Mitigation
- Risk Monitoring
- Risk Reporting

#### **Risk identification**

Risk identification is the process followed to identify and record all material risk exposures that arise from the Company's activities. Material risks are identified both formally, through the annual review of the Company's risk strategy, and informally as they arise in the course of business. The risks are assessed based on the severity of adverse impact that they could have on the Company if they were to be crystallised.



The risk identification is performed jointly by the business functions/departments and the RMF and is documented in the Company's Risk Register. Risk identification is performed at all levels of business as listed below:

- Existing risk identification
- Emerging risk identification
- Risks identified following the recording of loss events
- · Risks identified through internal audit, compliance and information security reports
- Risk and control self assessment ("RCSA") process.

#### **Risk measurement**

Once risks are identified, the measurement procedure is performed by all departments/functions on an annual basis in cooperation with the RMF. Material risks are considered more carefully, in order to measure their impact precisely using qualitative and quantitative techniques.

The methodology used to classify risks (low, medium, high or critical) in terms of materiality is based on the "impact and likelihood" method. The impact is measured either in quantitative or qualitative terms (i.e economic loss, capital loss, reputational loss etc.).

Risks are assessed across a consistent scale of likelihood and impact criteria and parameters:

- Likelihood of occurrence refers to the possibility that a given event (risk) will occur within a specific time frame.
- Impact is the extent to which the risk, if realised, would affect the ability of the Company/department/function to deliver its strategy and objectives within a specific time horizon.

## **Risk mitigation**

The Company recognises that the prevention of the impact of new/existing risks is achieved through a solid system of internal governance and controls. The Company strives to maintain a strong system of internal controls and governance commensurate with its risk profile and in full compliance with the relevant laws and regulations. Business functions/Departments are responsible to implement the appropriate control procedures for all business processes.

# **Risk monitoring**

The monitoring of risk exposures is a joint responsibility between all three lines of defence in the risk management framework, consisting of prudent and regular review of both tolerance levels and exposure levels. The RMF has the responsibility to ensure that all material risk exposures are monitored on an ongoing basis and that any risks that fall outside the approved risk appetite of the Company are identified and appropriately escalated to the Risk Committee. All risk monitoring is undertaken in the context of the BoD's risk appetite.

Key Risk Indicators ("KRIs") metrics are established in order to monitor variables which indicate the possibility of losses.

Action plans and relevant approvals are documented in a consistent manner. Action plans for material breaches, are approved by the Risk Committee and actions are implemented by the risk owner and are overseen by the RMF. Possible actions may include:

- Decrease of the exposure
- Temporary increase of the risk appetite limit (following Risk Committee's approval)
- Transfer of the risk.



Progress against action plans on previous breaches is monitored by the RMF. The RMF supports the business owner in implementing a mitigating plan in order to rectify breaches to the Company's risk appetite.

## **Risk reporting**

The RMF, through a set of reports prepared on a regular basis, keeps all interested and involved persons informed of its activities and the findings of the analyses it carries out. Main reports include:

- ORSA Report to communicate outcome of the ORSA process and describe the risk profile of the Company
- Risk Management Reports to describe the risk profile of the Company, highlight risk monitoring results and provide suggestions for managing any exposures
- Risk Dashboards to highlight monitoring results for key quantitative risk metrics.

# B.4 Own Risk and Solvency Assessment

The Company conducts an Own Risk and Solvency Assessment ("ORSA") in order to monitor the risks it is exposed to and assess the impact of these risks on the capital adequacy (current and future) of the business. ORSA goes beyond determining the capital needs determined by solely applying standard formula and considers stress scenarios and other non-quantifiable risks and determines how these risks are translated into capital needs. The ORSA is used by the BoD to make future business decisions and to ensure that any risk remaining after controls have been applied is within the Company's risk appetite.

The Company's assessment in terms of risk and solvency is crucial for the implementation of a risk-based regime. The risk-based approach requires that the Company holds an amount of own funds commensurate with the risks which is or may be exposed to. In addition to having sufficient eligible own funds to cover the regulatory capital requirements, the Company assesses the adequacy of this regulatory capital requirement to its individual risk position. This allows the management to take into account all the risks associated with the Company's business strategies and define the required level of capital that the Company needs to cover such risks.

By the end of the reporting year 2020, the Company has prepared and submitted to the Supervisory Authority its ORSA Report following its approval by the BoD.

#### **B.4.1** Process for performing the ORSA

The Company follows the steps below to implement its ORSA:

## **Driving factors**

The Company defines the driving factors before ORSA planning – i.e. size and complexity, importance to the sector, proportionality issues, internal governance issues, supervisory perceptions about the Company and supervisory expectations in relation to ORSA, etc.

## **Risk identification**

Risks are identified both formally, through the annual review of the Company's risk strategy, and informally as they arise in the course of business and all of them are documented in the risk register of the Company. The risk register includes a description of the specific risk together with any controls adopted by the Management in order to mitigate it. The risk identification includes risks considered in the SCR formula, as well as risks not included in the standard formula such as liquidity, strategic, business risks, reputational etc.



#### Risk measurement

Once risks are identified, the measurement of material risks through the standard formula as provided by the EIOPA is performed.

## **Capital allocation**

Following the risk measurement results in respect of the risks identified in the risk register, the Company determines the need for any additional capital over and above the SCR based on:

- Its existing risk profile, and
- By taking into account risks that are not captured in the standard formula calculation (e.g. liquidity risk, reputational risk, strategic risk).

## Link with financial plan

Based on the strategic objectives, financial projections and assumptions on future economic conditions, the Company prepares its capital planning for the next 4 years which must be aligned with the risk appetite statement.

## Stress and scenario testing

As mentioned above, the Company maintains a repository for all risks identified in its risk register. These risks mainly include discrete operational events which are considered for the purposes of the ORSA exercise and modelled onto the Company's financial outlook. This provides the Company with insight into how sensitive its financial health is to changes around individual risks. But measuring individual risks discretely does little to illuminate a more complex landscape of interrelated risks that often move together in the real world. Therefore, the Company takes the further step of coherently clustering risks together into combined scenarios and carries out reverse stress testing by assessing scenarios and circumstances that would render its business unviable, thereby identifying potential business vulnerabilities. Based on the results of stress and scenario testing, actions are developed that can be taken in case the risks are crystallised in the future.

## **Communication of the ORSA results**

The ORSA report presents the results and findings of the ORSA exercise to the Management and BoD of the Company. The preparation of the report is coordinated by the RMF and is based on the results received by the Actuarial Function and the Financial Control Department.

#### **Decision making**

The Company's risk and solvency assessment is crucial to the decision-making process and serves a critical role in the development, implementation and monitoring of management strategies:

- Risks assessed as high in the ORSA are also considered in the strategic planning of the Company.
- Improvements in the governance, risk and capital management processes suggested in the ORSA document are implemented by the Company.

The BoD uses the output of the ORSA exercise to review the Company's risk profile and assess whether the profile exceeds or approaches the risk appetite limits set. If this is the case, the BoD decides whether to amend the risk appetite limits or mitigate the risk.

## **B.5** Internal control system

# **B.5.1** Internal control system description

Internal Control is an important aspect of corporate governance, since a system of effective internal controls is fundamental to the safe and sound management of the Company by reducing the possibility of significant errors and irregularities and by assisting in their timely detection when they do occur. Effective internal controls help the Company to protect and enhance shareholders' value and reduce the possibility of unexpected losses or damage to its reputation.



Every member of the Company has a role in the system of internal control. Internal control is peopledependent and its strength depends on personnel's attitude toward internal control and their attention to it:

- The BoD is responsible for setting the strategy, tone, culture and values of the Company.
- Management is responsible for the implementation of internal control culture and principles.
- Risk Management, Compliance and Actuarial Functions must assess both the internal and extract risks that Company faces.
- The Internal Audit Function assess the effectiveness of the internal control system through the specific engagements performed.

The Company's internal control system comprises of five interrelated components which are discussed below:

- Control Environment: All parts of the control environment of the Company are influenced by the actions and decisions of Management. The organisational structure of the Company sets the level of responsibility and defines appropriate and clear internal reporting relationships. Management reviews the organisational structure of the Company and identifies segregation of duties issues and takes the appropriate corrective actions before conflicts can arise. Management ensures that employees are aware of their duties and responsibilities and receive the required guidance and training to ensure proper work flow. Authority and responsibility are clearly assigned throughout the Company and are properly communicated to all employees.
- **Risk Assessment:** The Management has established a process to identify and consider the implication of external and internal risk factors concurrent with establishing entity wide objectives and plans. Management employs qualitative and quantitative methods to identify risk and determine relative risk rankings.
- Control Activities: The Company has appropriately documented policies and procedures, in place
  for each of its business areas (e.g. Underwriting, Claims, Reinsurance, Investments, etc.) and
  control functions (Risk, Actuarial and Compliance). Management oversees the implementation of
  the Company's policies and procedures and ensures that control activities are properly applied.
- Reporting: The Company has clear reporting and communication lines in relation to the Company's plans, objectives, control environment, risks, control activities, and performance. Personnel understand their own role in the internal control system, as well as how their individual activities relate to the work of others. The Company's management information system supports the frequent and structured reporting across all levels of the organisation. The Company's reporting framework identifies the types of internal reporting, its frequency and the individuals/Departments responsible for their preparation.
- Monitoring: The Company has established the necessary monitoring mechanisms that facilitate
  the understanding of the Company's situation and provide the BoD with relevant information for
  the decision-making process. Regular monitoring occurs during normal operations and includes
  ongoing management activities and actions taken by all personnel when performing their duties.
  The Internal Audit Function maintains an audit universe with all main operations and regulatory
  obligations of the Company and decides which areas to audit, following a risk-based approach.

## **B.5.2** Compliance Function

The Compliance Function ("CF") is part of the second line of defence in the Company. The main function of Compliance is the establishment and application of suitable procedures for the purpose of achieving the timely and on-going compliance of the Company with the existing legal and regulatory framework.

CF is headed by the Local Compliance Officer ("LCO") who reports to the General Manager of the Company and to the BOC Group Director of Compliance. The LCO has the authority as well as the obligation to operate independently from local management and has free access at all times to Group



Line Directors and/or Country Management. The CF also has a reporting line to the BoD, through the AC, through which it is possible to escalate issues and act independently from Management.

The CF establishes, implements and maintains appropriate mechanisms and activities to:

- Promote and facilitate a corporate culture of compliance, integrity and ethical values.
- Assist management to design, develop and implement an appropriate and effective compliance framework.
- Exercise oversight to ensure prompt and on-going compliance with legal, regulatory and business obligations.
- Manage effectively risks of non-compliance with these obligations.

Compliance activities are set out in a compliance programme prepared and monitored by the CF to ensure that all relevant areas are appropriately covered, taking into account their susceptibility to compliance risk. The compliance activities include:

- Identifying, on an on-going basis, legal, regulatory and business requirements, which govern and/or affect the operations of the Company.
- Ensuring that a fully updated register (Compliance Chart) of legal, regulatory and business requirements is maintained and that emanating compliance obligations are documented.
- Measuring and assessing the impact of these obligations on the Company's processes, procedures and operations.
- Identifying and documenting the compliance risks associated with the Company's business activities, on a pro-active basis.
- Applying appropriate practices and methodologies to measure compliance risk.
- Cooperating and exchanging information with other internal control and risk management functions on compliance matters.
- Educating, advising and responding to queries on compliance issues from staff.

#### **B.6** Internal Audit Function

The Internal Audit Function ("IAF") is an independent function responsible for the examination and evaluation of the adequacy and effectiveness of the Company's system of internal controls, corporate governance and risk management processes. The Company outsources its IAF to the BOC Group's Internal Audit Department.

The standing, authority and responsibility of IAF and the Internal Audit Director of BOC Group, as well as their reporting lines, are defined in its Charter. The Charter, which is approved by the BOC Group Audit Committee, complies also with the minimum requirements of the Central Bank of Cyprus Directive on Governance and Management Arrangements in Credit Institutions, and was formed in accordance with the International Standards for the Professional Practice of Internal Auditing. It is reviewed on an annual basis and communicated to the employees of BOC Group.

The Internal Audit Director has full and unconditional access to any books and records, including access to management information systems, and minutes of all consultative and decision-making bodies.

The IAF reports to the Company's BoD (through the AC), as well as to the BOC's Audit Committee. The Chairperson of the AC is responsible for monitoring the effectiveness of the IAF. This reporting line offers:

- Independence from the audited activities allowing the carrying out of internal audit responsibilities in an unbiased manner and
- Objectivity judgements are not subordinated to Executive Management or any other operational functions within the Company.



IAF reports are communicated to the Company's Management in order to ensure that appropriate actions are taken, with respect to each of the internal audit findings and recommendations.

Notwithstanding any outsourcing, the Company remains fully responsible for discharging all of its obligations regarding the IAF. Risks inherent in the outsourcing of the IAF are identified, monitored and appropriately mitigated and service providers properly supervised and managed.

The IAF carries out audits, aiming to provide assurance on:

- Reliability, integrity and completeness of the accounting, financial reporting, management information and information technology systems;
- Compliance with the institutional framework governing the operations of the Company;
- Adequacy and effectiveness of the Company's internal controls and procedures; and
- Appropriateness, adequacy and effectiveness of corporate governance and risk management processes.

IAF develops an Annual Audit Plan ("AAP"), following a risk-based approach. The primary scope of the AAP is to ensure that internal audit coverage adequately incorporates areas with the greatest exposure to the key risks that could affect BOC Group's ability to achieve its strategic objectives, as well as the associated risks for the main units, processes information systems, etc.

The AAP is reviewed semi-annually to ensure completeness in the identification of all auditable areas within the BOC Group, appropriateness of the risk assessment for auditable areas, as well as prioritization of areas to be visited. Input from stakeholders is obtained during the preparation of the AAP, through meetings held by the IAD with the Chief Executive Officer, as well as with all Bank Directors/subsidiaries' management.

Additionally, the IAF has an established follow-up procedure regarding the ongoing monitoring of the implementation progress for recommendations arising from its own reports, as well as reports arising from other sources such as regulatory authorities, consultants etc. Relevant follow up reports are prepared and communicated accordingly to the Company's Senior Management, BOC's Group Audit Committee and the Company's AC.

## **B.7** Actuarial Function

The AF is part of the governance of the Company and advises the BoD and Management on the valuation and adequacy of the technical provisions, the appropriateness of reinsurance arrangements and underwriting policy, and contributes to the effective implementation of the risk-management system.

The responsibilities of the AF include:

- Coordinating the calculation of technical provisions and ensuring the appropriateness of the methodologies and underlying models used as well as the assumptions made
- Assessing the sufficiency and quality of the data used in the calculation of technical provisions
- Expressing an opinion on the adequacy of reinsurance arrangements
- Expressing an opinion on the overall underwriting policy and technical pricing and profitability of products
- Contributing to the effective implementation of the risk-management system, in particular with respect to the risk modelling underlying the calculation of the Solvency Capital Requirements and to the ORSA exercise.

During 2020, the overall responsibility of the Actuarial Function ("AF") falls under the Risk and Actuarial Department and comprises of three specialised actuaries. The AF also has a direct reporting



line to the BoD, through which it is possible to escalate issues and act independently from Management. The AF and the associated reporting lines are free from influences that may compromise their ability to undertake their duties in an objective, fair and independent manner.

## **B.8** Outsourcing

The Company's outsourcing policy is summarised as follows:

- Assessment of the risks, costs and benefits of the potential outsourcing activity
- Selection and assessment of the outsourcing service provider (due diligence is conducted)
- Approval for outsourcing the activity is obtained
- Notification to the Regulator regarding the outsourcing of the activity
- Establishment of a written agreement which defines all aspects of the arrangement including the rights, responsibilities and obligations of each party
- Monitoring of the execution of the outsourcing agreement and assessing service provider's performance.

The Company secures that outsourcing critical functions or activities does not lead to a material impairment of the quality of its governance system and there is no increase in the operational risk by:

- Adequately considering the outsourced activities in its risk management and internal control systems.
- Ensuring that the service provider has in place an adequate risk management and internal control system.
- Verifying that the service provider has the necessary financial resources to perform the tasks in a
  proper and reliable way, and that all staff of the service provider who will be involved are
  sufficiently qualified and reliable.
- Ensuring that the service provider has adequate contingency plans in place to deal with emergency situations or business disruptions and periodically tests backup facilities where necessary.

When choosing a service provider for any critical or important functions or activities the Company ensures that:

- The potential service provider has the ability, capacity and license required by law to deliver the required functions or activities.
- The service provider has adopted all means to ensure that no explicit or potential conflict of interest with the Company impairs the needs of the outsourcing undertaking.
- The general terms and conditions of the agreement are authorised and understood by the Company's Management and BoD.
- The outsourcing does not represent a breach of any data protection regulation or any other laws.
- The service provider is subject to the same provisions on the safety and confidentiality of information relating to the Company or to its policyholders or beneficiaries that are applicable to the Company.
- A written agreement between both parties exists, which defines the respective rights and obligations of each party.

As at the end of 2020, the Company outsources the following critical or important functions or activities:

- Archiving of documentation
- Claims assessment services
- Investment portfolio management
- Internal audit services.

All the above service providers are located in Cyprus.



## B.9 Adequacy of the system of governance

The Company is committed to implementing a sound governance system that is commensurate to the nature, scale and complexity of risks inherent in its business. As such, the Company aims to continuously improve its governance by ensuring relevant systems are reviewed and evaluated with appropriate recommendations made to the Board at least on an annual basis.

The key values of corporate governance that the Company implements are the following:

- The organisational structure is designed to ensure a prudent and effective management of the Company.
- The Board consists of executive and non-executive members (two of which are independent). The
  Board strives to be sufficiently diverse as regards age, gender, educational and professional
  background.
- The Audit and Risk Committees have clearly defined responsibilities which have been delegated by the BoD. Committees are empowered to make decisions and take actions within the limits of their delegated authority.
- The ExCo, formulates a strategy in the form of a 4-year plan by taking into account the Company's risk appetite, legal and regulatory framework and the Group's strategic direction.
- The Corporate Governance Manual sets the guidelines and provides transparency on corporate governance throughout the Company.
- The Company's Corporate Governance Compliance Officer reviews on an annual basis the effectiveness and adequacy of the corporate governance policy of the Company.
- The Employee Code of Conduct governs staff obligations.
- The Internal Audit Function is independent and reports to the Board through the Audit Committee.
- Internal and external audits provide further independent evaluation of the Company's governance system and relevant recommendations are considered by the Board/Committees and implemented proportionate to the business risks.

# **B.10** Other material information

All material information regarding the system of governance has been addressed in the previous sections.

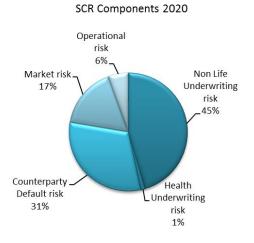


# C Risk Profile

Solvency II is a risk-based solvency requirement framework which requires the Company to hold capital against underwriting, market, credit and operational risks. The Company aims to maintain sufficient available capital to cover all risks faced by the Company and to satisfy regulatory requirements at all times.

The Solvency Capital Requirement ("SCR") is the economic capital that should be held to ensure that the Company can meet its obligations to policyholders and beneficiaries with certain probability and should be set to a confidence level of 99.5% over a 12-month period. That requirement limits the chance of financial loss for the following year to a 1 in 200 year event. There is also a Minimum Capital Requirement ("MCR"), which represents an 85% confidence level and should not be less than 25% of the SCR. The Company uses the standard formula to calculate the SCR, as provided by the EIOPA.

The Company's solvency position as at 31 December 2020 is equal to 173% which is well above the Company's risk appetite limit. The calculation of the SCR according to the standard formula is divided into modules and sub-modules. The components of the SCR (before diversification) for the reporting period ended 31 December 2020, are presented in the following graph:



For the reporting year, Non-Life Underwriting risk, Counterparty Default risk and Market risk were the main components of the Company's SCR. Non-life underwriting risk components are premium, reserve risk and catastrophic events ("CAT") risk which are mitigated through the purchase of adequate reinsurance cover. Also, the Company follows a defined Investment Policy which includes specific criteria and limits (qualitative and quantitative) for each category of asset in order to ensure that investments are made in a prudent manner.

The Company's SCR, calculated using the standard formula and split by risk module, is presented in Section E – Capital Management. In order to assess the risk sensitivity for each risk, the Company uses the standard formula and performs stress testing scenarios to ensure it will be solvent if any of these scenarios materialise.



## C.1 Underwriting Risk

#### **C.1.1** Key Underwriting Risks

Underwriting risk is the risk of loss or of adverse change in the value of insurance liabilities due to inadequate pricing and/or reserving assumptions. Underwriting risk includes the fluctuations in the timing, frequency and severity of insured events, with relation to the undertaking's expectations at the time of underwriting and/or reserve setting. This risk can also refer to fluctuations in the timing and amount of claims settlements. GIC is exposed to Non-Life Underwriting risk and Health Underwriting risk (applicable for medical line of business).

More specifically, the Underwriting risk is analysed in the following sub-modules:

## Premium & Reserve risk

The premium and reserve risk only takes into account losses that occur at a regular frequency.

- Premium risk only relates to future claims attributable to the unexpired portion of inforce policies (excluding incurred but not reported ("IBNR") and incurred but not enough reported ("IBNER")), and originates from claim sizes being greater than expected, differences in timing of claims payments from expected, and differences in claims frequency from those expected.
- Reserve risk only relates to the settled ultimate figure of incurred claim amounts, i.e. existing claims, (including IBNR and IBNER), and originates from the final settled claim amounts being greater than expected, differences in timing of claims payments from expected, and differences in claims frequency from those expected.

## Lapse risk

Lapse risk is the risk of a change in value caused by deviations from the actual rate of policy lapses compared to their expected rates. Lapse risk is estimated as the discontinuation of 40% of the insurance policies which would result in an increase of technical provisions. Lapse risk is applicable for non-health business.

During the reporting period, the method for estimating the Lapse Risk component has been revised to better reflect the underlying risk of 40% cancellation rate. The revised approach increased the level of prudence in the estimate which contributed to an increase to the total Underwriting Risk SCR compared to the prior year reporting period.

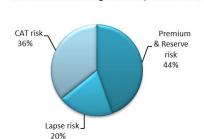
#### CAT risk

CAT risk is the risk that a single catastrophe event or series of events, of major magnitude, usually over a short period, lead to a significant deviation in actual claims from the total expected claims. It refers to the risk of loss or of adverse change in the value of insurance liabilities resulting from extreme or exceptional events whose effects are not sufficiently captured by the capital requirements from premium and reserve risks.

The non-life CAT risk consists of the natural and man-made catastrophe risk and the non-life health CAT risk from a mass accident and concentration risk arising from unusual accumulation of risks.

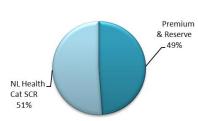


The Non-Life Underwriting risk is analysed in the following sub-modules:



Non-life Underwriting Risk Components 2020

The Health Underwriting risk is analysed in the following sub-modules:



Health Underwriting Risk Components 2020

#### C.1.2 Assessment and risk mitigation techniques for underwriting risk

The Company's underwriting objective is to maximise earning levels and minimise volatility of earnings, while ensuring that the Company is appropriately compensated for the risks it assumes. The Company monitors and controls underwriting risk through various methods summarised below:

- Having a defined framework for the approval, control, management, monitoring and reporting of underwriting activity and its associated risks as set out in the Company's Underwriting Manual.
- Having defined underwriting authorisation limits and approval procedures.
- Maintaining a risk register which is assessed on a regular basis.
- Performing stress and scenario testing during the ORSA process to assess the risk under stressed conditions.
- Regular monitoring of the Company's underwriting performance by ExCo.
- Using reinsurance, either through proportional or non proportional arrangements to reduce the Company's exposure.
- The standard formula SCR includes an assessment and quantification of the underwriting risk exposure.
- The Company's AF conducts quarterly reserve reviews to determine the appropriate reserving levels.

The Company maintains adequate reinsurance protection at all times, purchased both directly and through reinsurance brokers. The main reason for purchasing reinsurance is to protect the interest of the Company's policyholders as reinsurance provides liquidity, which can be in need especially in cases of large catastrophic events. Moreover, reinsurance coverage assists the Company to lower its volatility of earnings and increase capacity, allowing it to underwrite a larger volume of business and bigger risks.

The Company's Reinsurance Unit is responsible for analysing the performance and effectiveness of reinsurance arrangements and assessing the necessity for changes including additional capacity, retention levels, wording clauses and exclusions in order to be in line with the Company's underwriting objectives.



## C.1.3 Stress testing and sensitivity analysis

As part of the ORSA process, the Company carries out stress and scenario testing for the material underwriting risks to which it is exposed to, and the results are summarised as follows:

Scenario	Assumptions	Impact	Observations/Actions
Major catastrophic event	<ul> <li>Major earthquake impacting Limassol and Paphos districts.</li> <li>Claims settlement pattern same as for attritional claims.</li> <li>Dividends at original budget levels.</li> </ul>	Maximum decrease in overall SCR ratio by 65 pp. in the first year of the event.	<ul> <li>Minimise SCR ratio impact by assuming lower dividend distribution.</li> <li>Reassessment of the Company's capital management and distribution strategy.</li> <li>Reassessment of the reinsurance program.</li> </ul>
Worsening of claims experience	<ul> <li>Increase in gross loss ratios by 20-30 pp.</li> <li>2020 reinsurance treaty structure applies.</li> </ul>	Decrease in overall SCR ratio by 22-29 pp. throughout the planning period.	<ul> <li>Reassessment of the Company's capital management and distribution strategy.</li> <li>Review and reassessment of underwriting and pricing policies.</li> <li>Automate and digitally upgrade procedures towards straight through processes to achieve efficiencies and minimize costs.</li> </ul>

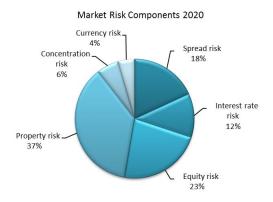
Based on the analysis performed the Company's underwriting risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.

#### C.2 Market Risk

#### C.2.1 Key Market Risks

Market risk represents 17% of the Company's SCR (before diversification). Market Risk is the risk of loss or of adverse change in the financial situation, which may result directly or indirectly from fluctuations in the level and in the volatility of market prices of assets, liabilities and financial instruments. Exposures to Market Risk are measured by the impact of movements in the level of financial variables such as equity prices, interest rates, real estate values and exchange rates.

The Company's Market Risk consists of the following sub-risks:



## Spread Risk

Spread risk reflects the change in the value of assets and liabilities caused by changes in the level or the volatility of credit spreads over the risk free term structure. This will apply particularly to corporate bonds and term deposits. The capital charge is calculated per instrument and an SCR charge is then derived for spread risk as the sum of the SCRs for each sub-component. The Company's assets subject to spread risk are corporate bonds and term deposits.



#### Interest Rate Risk

Interest rate risk arises from the sensitivity of the values of assets, liabilities and financial instruments to changes in the term structure of interest rates, or in the volatility of interest rates. The Company's interest-sensitive assets are investments in bonds and term deposits. The Company's interest-sensitive liabilities are best estimates of technical provisions.

#### **Equity Risk**

Equity risk arises from the sensitivity of the values of assets, liabilities and financial instruments to changes in the level/volatility of market prices of equities.

## **Property Risk**

Property risk arises from the sensitivity of the values of assets, liabilities and financial instruments to changes in the level/volatility of market prices of real estate. Properties of the Company subject to property risk include land and buildings either owner-occupied or used as investment property.

#### **Concentration Risk**

Concentration risk includes all risk exposures with a loss potential which is large enough to threaten the solvency/financial position of the Company. Concentration Risk applies to assets considered under equity, spread and property risk above and excludes assets covered by the counterparty default risk covered under Credit Risk below.

Concentration risk assumes that the geographical or sector concentration of the assets held by the Company is not material. Concentration risk exposure decreased since the last reporting period due to the decrease in bank term deposits balances.

#### **Currency Risk**

Currency risk arises from changes in the level or volatility of currency exchange rates. Company may be exposed to currency risk arising from various sources, including investment portfolios, as well as assets, liabilities and investments in related undertakings. Due to the increased investment in bond and money market funds with indirect investments in financial assets denominated in currencies other than Euro, the currency risk accounts for 4% of the overall market risk exposure (before diversification).

## C.2.2 Investment assets and prudent person principle

The investments of the Company meet the eligibility criteria (qualitative and quantitative) as set out in the Company's Investment Policy per type of asset. The said policy defines specific criteria and limits for each category of asset in order to ensure that investments are made in a prudent manner as follows:

- The overall policy objective is to adequately fund the Company's technical provisions and solvency margin and to contribute to the growth of surplus for the benefit of the shareholders.
- All investments qualify under applicable laws and regulations.
- The Company holds assets with sufficient values and adequate liquidity to meet all liabilities and enable payments as they fall due.
- Investment activities are appropriate so that the Company's shareholders and policyholders are not exposed to undue risks.
- Investments are sufficiently diversified across asset classes, maturities and geographical location of instruments.
- Counterparties are selected by taking into account the credit rating and reputation of each entity.
   Credit ratings are used as a way of properly identifying and managing the risk attached to a counterparty and Company ensures only counterparties with high credit rating are used.



The Company does not engage in speculative investments or other high risk investment activities.
 The Company does not invest in complex instruments or markets where the risks cannot be sufficiently understood, measured and managed.

## C.2.3 Assessment and risk mitigation techniques for market risk

The Company follows its Investment Policy for managing the risks arising from the Company's investment decisions and practices by defining the framework for the approval, monitoring and reporting of investment activity and associated risks and establishing adequate limits and controls. The investment risk appetite is expressed in terms of acceptable asset classes for investment and the tolerance level for the risks arising from each investment. The Investment Policy is reviewed annually to ensure that the mitigation guidelines defined are still appropriate for the Company.

The RMF monitors, assesses and reports regularly on the investment risk exposures and market developments that may conduce to the generation of potential market risks. A risk register is maintained and stress and scenario testing is performed during the ORSA process to assess the risk under the stressed conditions.

The standard formula SCR includes an assessment and quantification of the market risk exposure.

## C.2.4 Stress testing and sensitivity analysis

As part of the ORSA process, the Company carries out stress and scenario testing for the material market risks to which it is exposed to, and the results are summarised as follows:

Scenario	Assumptions	Impact	Observations/Actions
Default of	<ul> <li>Loss of deposits</li> </ul>	Decrease in	Reassessment of the Company's capital
banking	<ul> <li>Impact on new</li> </ul>	overall SCR ratio	management and distribution strategy.
counterparty	business and	by 22-34 pp.	
	cancellations	throughout the	
	Gradual decrease	planning period.	
	of costs		

Based on the analysis performed the Company's market risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.

#### C.3 Credit Risk

#### C.3.1 Key Credit Risk

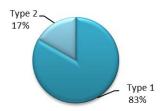
Credit risk (in the form of Counterparty Default Risk) represents 31% of the Company's SCR (before diversification). Credit risk is the risk of loss, or of adverse change in the financial situation, resulting from fluctuations in the credit standing of issuers of securities, counterparties and any debtors to which the Company is exposed, in the form of counterparty default risk, or spread risk, or market risk concentrations. Counterparty Default Risk is the risk of loss due to unexpected default, or deterioration in the credit standing of the counterparties and debtors of the Company over the following 12 months.

Counterparty Default risk of the Company is further analysed as follows:

- Type 1 exposures which include the best estimates of reinsurance outstanding amounts and cash at bank (current/sights accounts).
- Type 2 exposures which include premium receivables from agents/brokers and policyholders debtors and are assumed to be well diversified but unlikely to be rated.







The high capital requirement for Type 1 exposures mainly arises from cash deposits with financial institutions.

## C.3.2 Assessment and risk mitigation techniques for credit risk

The Company assesses, monitors and mitigates credit risk through various methods as summarised below:

- Using specific approved external credit assessment institutions (Standards & Poor's, Moody's, or Fitch) for counterparty selection.
- Selecting reinsurance counterparties with a minimum credit rating of "A-" (Standard and Poor's or equivalent).
- Monitoring the credit ratings of reinsurance counterparties on a quarterly basis.
- Regular monitoring of exposures and assessment of the adequacy of existing provisions for bad debts and evaluating of the need for further provisions.
- Selecting only highly reputable and creditworthy counterparties.
- A risk register is maintained and stress and scenario testing is performed during the ORSA process to assess the risk under stressed conditions.
- The standard formula SCR includes an assessment and quantification of the credit risk exposure.

# C.3.3 Stress testing and sensitivity analysis

As part of the ORSA process, the Company carries out scenario testing for the material credit risks to which it is exposed to, summarised as follows:

Scenario	Assumptions	Impact	Observations/Actions
Default of banking counterparty	<ul> <li>Loss of deposits</li> <li>Impact on new business and cancellations</li> <li>Gradual decrease of costs</li> </ul>	Decrease in overall SCR ratio by 22-34 pp. throughout the planning period.	Reassessment of the Company's capital management and distribution strategy.
Downgrading of investments	Downgrading by two credit quality steps combined with an impairment loss in fair value	Decrease in overall SCR ratio by 21-26 pp. throughout the planning period.	<ul> <li>Use of specific approved ECAIs for counterparty selection.</li> <li>Monitor credit ratings of investment counterparties.</li> <li>Monitor investment qualitative and quantitative limits.</li> </ul>
Default of reinsurance counterparty	<ul> <li>50% of outstanding claim amounts paid by the Company in the first year</li> <li>Full replacement of reinsurer's share in 2023 by A rated reinsurer</li> </ul>	Decrease in overall SCR ratio by 9-45 pp. throughout the planning period.	<ul> <li>Reassessment of the Company's capital management and distribution strategy.</li> <li>Monitor credit ratings of reinsurance counterparties.</li> </ul>



The results of the testing showed that the most material impact on the SCR coverage was in the event of default of banking counterparty. Based on the analysis performed the Company's credit risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.

## C.4 Liquidity Risk

Liquidity Risk is the risk that the Company is unable to realise investments and other assets in order to settle its financial obligations when they fall due. Liquidity Risk arises in circumstances where a Company has insufficient liquid or readily realisable assets to meet its commitments and is forced to rely on the realisation of assets that cannot be realised at short notice at a reasonable value.

The greatest threat to liquidity may occur during a catastrophic event, when a large number of claims will be received at once or there may be prospects of a significantly large claim. In case of such events, the Company has in place sufficient reinsurance cover.

Generally, the Company aims to ensure that it has sufficient liquidity to meet its liabilities as they fall due, under both normal and stressed conditions, without incurring unacceptable losses.

At 31 December 2020, 97% of the Company's investment assets were placed in highly liquid assets which could be liquidated within 1 week as demonstrated in the graph below:



#### C.4.1 Assessment and risk mitigation techniques for liquidity risk

The Investment Policy sets out specific limits to ensure that the Company maintains sufficient liquidity to manage its day to day operations and as sufficient buffer for covering sudden liquidity demands that may arise. The Investment Policy is reviewed at least on an annual basis to ensure its contents reflect the latest regulatory requirements and any changed business processes and economic circumstances.

The RMF monitors, assesses and reports regularly on the liquidity risk exposures and market developments that may conduce to the generation of potential liquidity risks. A risk register is maintained and stress and scenario testing is performed during the ORSA process to assess the risk under stressed conditions.

#### C.4.2 Stress testing and sensitivity analysis

As part of the ORSA process, the stress and scenario testing performed under risks mentioned above, also assesses the impact on the Company's liquidity and ability to meet its obligations as they fall due.

Based on the analysis performed, the Company's liquidity risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.

# C.4.3 Expected profit included in future premiums

The Expected Profit Included in Future Premiums ("EPIFP") represents the amount of profits expected to be earned in the future, on existing unexpired policies. The expected profit is calculated as the excess of expected future cash inflows over the expected future cash outflows. The EPIFP calculated by the end of the reporting period amounts to €3,7m (net of recoverables).



#### **C.5** Operational Risk

Operational risk represents 6% of the Company's SCR (before diversification). Operational Risk is the risk of loss arising from inadequate or failed internal processes, personnel or systems, or from external events. Operational Risk excludes Strategic and Reputational Risks and is designed to address risks not been explicitly covered in other SCR risk modules. The risk calculation is based on the best estimates and the premiums earned during the previous twelve months.

The Company classifies operational risks under the following main categories:

- Internal fraud: Losses due to acts intended to defraud, misappropriate property or circumvent regulations, the law or Company policy, excluding diversity/discrimination events, which involve at least one internal party e.g. intentional misreporting of positions or employee theft.
- **External fraud:** Losses due to acts intended to defraud, misappropriate property or circumvent the law, by a third party e.g. robbery, forgery or hacking into systems.
- Employment practices and workplace safety: Losses arising from acts inconsistent with employment, health or safety laws or agreements, from payment of personal injury claims, or from diversity/discrimination events e.g. violation of health and safety rules or discrimination claims.
- Clients, products and business practices: Losses arising from unintentional or negligent failure to meet a professional obligation to specific clients, or from the nature or design of a product e.g. misuse of confidential customer information.
- **Damage to physical assets:** Losses arising from damage to physical assets from natural disasters or other events such as floods, fires, terrorism or vandalism.
- **Business disruption and system failures:** Losses arising from disruption of business or system failures e.g. electricity outages.
- Execution, delivery and process management: Losses from failed transaction processing or process management, from relations with trade counterparties and vendors e.g. data entry errors or incomplete legal documentation.

# C.5.1 Assessment and risk mitigation techniques for operational risk

The Company employs a specific methodology and a number of tools to identify, assess, mitigate and monitor operational risks.

- Risk Control and Self Assessment (RCSA): The most important tool for identifying and assessing operational risk is the RCSA workshops, which allows business-owners to identify and measure (based on likelihood and impact) the exposure to operational risk through estimates by managers and staff. The RCSA process is repeated annually or in the event of significant developments or changes in the organisational structure, processes or systems of the Units/Departments or at the occurrence of any other event that may affect the risk profile of the Company. Every month the progress and status of the risk mitigation action plans are updated by the Units/Departments and the RMF, with the progress achieved towards meeting the actions and deadlines originally set.
- **Key risk indicators (KRIs):** In addition, metrics which are commonly known as KRIs are established in order to monitor variables which indicate the possibility of losses. KRIs are monitored by the RMF and are reported to the RC on a regular basis. KRIs are established from a pool of business data/indicators considered useful for the purpose of risk tracking.
- Operational loss events: The Company records data on operational risk events (actual and potential losses as well as near misses) with a set threshold per loss and aggregate thresholds. An operational risk event is defined as any incident where through a failure or lack of control, the Company could actually or potentially have incurred a loss. This enables the identification of weaknesses or vulnerabilities and potential threats, which in turns supports the specification of actions to minimise the risk of similar incidents occurring in the future.
- **Business Continuity Plan/Disaster Recovery Plan:** The Company has in place continuity plans to ensure that any business continuity and disaster recovery risks are managed properly. This



enables the Company to operate on an ongoing basis and limit any losses in case of disruption of operations. These plans are reviewed and tested on a regular basis.

• Outsourcing: The Company is outsourcing the provision of certain services to external service providers, and as such is exposed to any potential failure on their part. Key functions with the exception of the Internal Audit Function are in-house in order to minimise the risk of potential failure of the service provider. Some non-key functions are also outsourced but the Company monitors whether the specific service provider adheres to all the terms of their written agreement.

## C.5.2 Stress testing and sensitivity analysis

As part of the ORSA process, the stress and scenario tests performed also assess the impact on the Company's operational risk.

Based on the analysis performed, the Company's risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.

#### C.6 Other material risks

#### C.6.1 Cyber risk and security threats

Cyber risk refers to risks of cyber-attacks, which are deliberate exploitation of computer systems, technology-dependent processes and networks in the cyber realm. Cyber-attacks use manual and automated means to alter or execute computer code, logic or data, resulting in disruptive consequences that can compromise data in terms of its confidentiality, integrity or availability and lead to cybercrimes, such as data exfiltration and modification or unavailability of systems.

The Company aims for strong internal processes and the development and continuous improvements robust technology controls.

## C.6.2 Reputational risk

Reputational Risk is the risk of potential loss to the Company through deterioration of its reputation or standing due to a negative perception of the Company's image among customers, counterparties, shareholders and supervisory authorities.

The Company monitors early warning indicators of Reputational Risk that arise from business as usual activities, through the monitoring of its reputation in the market (e.g. through market research) and the testing of its ability to respond quickly to a deterioration to its reputation.

#### **C.6.3** Compliance risk

Compliance Risk is defined as the risk arising from the failure to comply with the overall regulatory and supervisory environment governing the conduct of the Company's business.

The Company monitors all regulatory developments very closely and despite the regularly changing regulation environment, Management ensures that GIC remains compliant on a continuous basis. The CF of the Company is responsible for the establishment and application of suitable procedures for the purpose of achieving a timely and on-going compliance of the Company with the existing legal and regulatory framework.

#### C.6.4 Strategic risk

Strategic Risk is the risk of the current and prospective impact on earnings or capital arising from adverse business conditions, improper implementation of decisions, or lack of responsiveness to industry changes.



The Company monitors changes to the external and internal financial and competitive environment and assesses the impact on its overall strategy at regular intervals. Management monitors all business targets versus actual experience and is very agile in adjusting its business goals in response to changes in the market, competitive or regulatory environment.

Covid-19 has caused disruption to business and economic activity which has been reflected in fluctuations in Cyprus and global financial markets. Considering these developments, the Company has performed relevant pandemic event scenarios during its ORSA exercise for the year 2020 in order to assess the impact on its business operations and solvency position. Results of the scenario performed are presented in the following section.

## C.6.5 Stress testing and sensitivity analysis

In addition to the above stress testing scenarios performed under specific risks, the Company also assessed the following:

Scenario	Assumptions	Impact	Observations/Actions
Pandemic Event -	<ul> <li>Decrease in premium production in the first year combined with zero growth</li> <li>Proportionate decrease in investment income</li> <li>Expenses as originally assumed other than production related</li> <li>Dividends at 100% of accounting profits</li> </ul>	Maximum decrease in overall SCR ratio by 14 pp. in year 4 of the planning period.	<ul> <li>Minimise SCR ratio impact by assuming lower dividend distribution.</li> <li>Reassessment of the Company's investment strategy.</li> <li>Determine the potential for growth of sales through the use of all available tools and channels.</li> <li>Review and reassessment of underwriting and pricing policies.</li> </ul>
Pandemic Event – More severe event	More severe decrease in premium production in the first year     Downgrading by two credit quality steps combined with an impairment loss in fair value     Expenses as originally assumed other than production related     Dividends at 100% of accounting profits	Maximum decrease in overall SCR ratio by 32 pp. in year 4 of the planning period.	<ul> <li>Minimise SCR ratio impact by assuming lower dividend distribution.</li> <li>Reassessment of the Company's investment strategy.</li> <li>Determine the potential for growth of sales through the use of all available tools and channels.</li> <li>Review and reassessment of underwriting and pricing policies.</li> <li>Automate and digitally upgrade procedures towards straight through processes to achieve efficiencies and minimize costs.</li> </ul>

The Company also took the further step of coherently clustering risks together into combined scenarios and carried out reverse stress testing by assessing scenarios and circumstances that would render its business unviable, thereby identifying potential business vulnerabilities.

Based on the analysis performed, the Company's risk profile was assessed to be resilient to withstand severe shocks and is within the Company's risk appetite.



# **D** Valuation for Solvency Purposes

#### D.1 Assets and Other Liabilities

## **D.1.1** Base and assumptions

The Solvency II framework requires an economic and market-consistent approach for the valuation of assets and other liabilities. According to this approach assets and other liabilities should be valued at the amount for which they could be transferred, or settled, between knowledgeable willing parties in an arm's length transaction.

The default reference framework for valuing assets and other liabilities, are the IFRSs as adopted by the European Union ("EU"). If IFRSs allow for more than one valuation method, only valuation methods that are consistent with Article 75 of the Solvency II Directive are used. In most cases, IFRSs are considered to provide a valuation consistent with Solvency II principles. Also, the IFRSs' accounting bases, such as the definitions of assets and other liabilities, as well as the recognition and derecognition criteria, are applicable as the default accounting framework, unless otherwise stated. IFRSs also refer to a few basic presumptions, which are equally applicable:

- The going concern assumption.
- Individual assets and liabilities are valued separately.
- The application of materiality.

The following hierarchy of high level principles for the valuation is used:

- Quoted market prices in active markets for the same or similar assets/liabilities.
- Quoted market prices in active markets for similar assets/liabilities with adjustments to reflect differences.
- Mark-to-model techniques that are benchmarked, extrapolated or otherwise calculated as far as possible from a market input.
- Maximum use of relevant observable inputs and market inputs and as little reliance as possible on undertaking-specific inputs, minimising the use of unobservable inputs.

## D.1.2 Valuation

The material classes of assets and other liabilities on the Solvency II Balance sheet, the Solvency II values and the values for the corresponding items shown in the Company's financial statements, as well as the valuation methods used and major differences in valuation are summarised in the table below:

	Solvency II Balance Sheet		Financial Statements		
31 December 2020 Assets	Value €'000	Valuation basis	Value €'000	Valuation basis	Major Differences
Intangible assets	-	Valued at zero	837	Cost less accumulated amortisation and impairment losses (IAS 38)	Zero value for Solvency II as they cannot be sold separately and there is no value for the same or similar assets from quoted market prices in active markets
Property and equipment held for own use	11.972	Same as IFRS	11.972	<ul><li>- Fair value less accumulated depreciation (IAS 16)</li><li>- Right of use asset (IFRS 16)</li></ul>	-



	Solve	ncy II Balance Sheet		Financial Statements	
31 December 2020 Assets	Value €'000	Valuation basis	Value €'000	Valuation basis	Major Differences
Investment property	1.191	Same as IFRS	1.191	Fair value (IAS 40)	-
Investment in Subsidiary	764	Same as IFRS	764	Fair value (IAS 27)	-
Investment in equities	3	Same as IFRS	3	Fair value (IFRS 9)	-
Investment in collective investment undertakings	45.534	Same as IFRS	45.534	Fair value (IFRS 9)	-
Deferred acquisition costs	-	Valued at zero	4.511	Calculated on a basis compatible with that used to determine unearned premiums (IFRS 4)	Zero value for Solvency II
Reinsurance recoverables – non life/health technical provisions	16.863	Cash flow basis (Best Estimates)	21.872	Share of insurance contracts liabilities (IFRS 4)	Refer to section D2 below
Insurance and intermediaries receivables	10.382	Same as IFRS	10.382	Amortised cost less impairment (IFRS 9)	-
Reinsurance receivables	15	Same as IFRS	15	Amortised cost less impairment (IFRS 9)	-
Receivables (trade, not insurance)	6		6	Amortised cost less impairment (IFRS 9)	-
Any other assets	1.022	Same as IFRS	1.022	Asset recognised for the excess of the amount paid over the amount due for current and prior periods (IAS 12)	-
Cash and deposits	13.974	Same as IFRS	13.974	Fair value (IFRS 9)	-
Total Assets	101.726		112.083		
Other Liabilities					
Insurance and intermediaries payables	3.592	Same as IFRS	3.592	Amortised cost (IFRS 9)	-
Reinsurers' current accounts	3.447	Same as IFRS	3.447	Amortised cost (IFRS 9)	-
Other payables	7.837	Same as IFRS	7.837	- Best estimate of the expenditure required to settle obligation (IAS 37) - Amortised cost (IFRS 9) - Lease liability (IFRS 16)	-
Deferred tax liability	1.018	Valued in relation to all assets and liabilities, including technical provisions that are recognised for Solvency or tax purposes.	1.131	Recognised on all temporary differences between the tax bases of assets/liabilities and their carrying amounts in the IFRS Balance Sheet (IAS 12)	Different valuation basis of assets/ liabilities between IFRS and Solvency II balance sheet.
Total Liabilities	15.894		16.007		



#### **D.2** Technical provisions

#### **D.2.1** Valuation for Solvency purposes

The Solvency II Technical Provisions consist of the best estimates of claims provisions, the best estimates of premium provisions and the risk margin. The AF calculates technical provisions according to Solvency II requirements and in line with Cyprus Laws and Regulations.

The provision for claims outstanding relates to claim events that have already occurred, regardless of whether the claims arising from those events have been reported or not. Thus, the components of the claims provision are the outstanding case estimates, the incurred but not reported, the incurred but not enough reported and the unallocated claims management expenses. Under Solvency II, the reserves are discounted to allow for the time value of money. The claim provisions are estimated separately for the Cyprus and Greek Branch (Kyprou Asfalistiki) portfolios. This is done because the two portfolios are of a different status (on-going vs run-off) and have different data volumes. It is therefore expected that, because of this, they have different characteristics regarding their claim costs and their reporting and settling patterns.

The AF performs projections using various deterministic techniques to quantify the undiscounted claims reserves. The main methods used to calculate the claims reserves are the Average Cost per claim, the Chain Ladder on paid and incurred claims the Expected Loss Ratio, and the Bornhuetter-Ferguson methods:

- Average cost per claim ("ACPC") method forecasts the ultimate number of claims and the average
  cost per claims separately. The ultimate loss per accident year (cost of settling all claims) is
  calculated by multiplying the ultimate number of claims to the average cost per claim.
- The Chain Ladder method is appropriate for relatively stable historical development patterns. It uses actual loss data and the historical development profiles of older accident years to project more recent, less developed years to their ultimate position. The primary underlying assumption is that historical loss development patterns are indicative of future loss development patterns. Chain Ladder estimates on paid and incurred claims data are considered in parallel in order to form an opinion about the stability of results under different approaches. The paid Chain Ladder is mostly used for old accident years and therefore more mature, whereas the incurred Chain Ladder for more recent years.
- The Expected Loss Ratio method forecasts the ultimate losses by applying an estimated loss ratio to the earned premium of the specific accident year. The estimated loss ratio may be based on pricing information and/or industry data and/or historical claims experience. This method is often used where the claim development method is not appropriate for less mature periods or data is not available to use the Chain Ladder methods.
- The Bornhuetter-Ferguson technique is essentially a blend of the Chain Ladder and Expected Loss Ratio methods. As experience matures, the more weight is attached to the reported claims (actual experience) rather than to the independent estimate. The Bornhuetter-Ferguson method uses as a starting point an assumed ultimate claim amount by multiplying an independent expected loss ratio with the accident year's earned premium. This independent ultimate claim amount is then multiplied by the estimated ratio of undeveloped claims to the ultimate, as at the valuation date, from the chain ladder developed triangle to give the expected future claim development. Although this method tends to provide less volatile indications at early stages of development, it can be slow to react to emerging loss development.

The above four methods are used interchangeably for each accident year in each line of business depending on the development pattern and on the information gathered by the Claims Department related to large claims and court cases.



Large losses usually exhibit a development pattern different to that of regular claims which can cause distortions to the estimation process. By separating the large from the attritional claims and individually developing these (using the triangulation methods mentioned above), it is possible to then compare the sum of the results from the separate evaluations with the results from the combined evaluation. If such comparison does not indicate significant differences, then no adjustments are made to the combined triangle. The thresholds for defining what constitutes a large claim were set based on the risk profile of each line of business.

Motor vehicle liability, Fire and other damage to property and General liability were the three lines of business in which a significant number of claims were marked as large. For these classes, a separate valuation analysis, in addition to the combined, was performed given that there is sufficient credibility of data and stability in the results. The separate valuations of the large and attritional triangles did not reveal any significant difference with the total so no adjustments were made to the combined triangle.

Any outstanding large claims relating to the other lines of business are projected together the remaining attritional claims given the lack in volume of large claims. For instances where significant large claims do occur in these classes then they are reviewed on a case by case basis incorporating qualitative inputs from the Claims Department.

Allocated claims handling expenses connected with claims that have occurred at or before the valuation date are included in the claims data and therefore implicitly projected as part of the claims projection. Unallocated claims management expenses or unallocated loss adjustment expenses ("ULAE") are also included in the estimate of claims provisions. These are equal to the estimated cost of all activity (not directly allocated to individual claims) that is yet to arise in the process of settling claims on business undertaken.

In estimating the IBNR separate valuations are carried out between the Pure IBNR and the IBNER components.

The calculation of the best estimate of the premium provision relates to all future cash flows arising from future events, in relation to unexpired policies and for policies which have been agreed to but have not yet incepted. Such cash flows relate to future claims, administration expenses, reinsurance excess of loss and expected cancellation premiums and commissions.

The premium provision for all lines of business is determined on a prospective basis taking into account the expected cash inflows and cash outflows and time value of money. The expected cash flows were estimated by applying an appropriate prospective combined ratio and excess of loss reinsurance cost to the unearned premium reserve adjusted for the expected cancellation rate. The combined ratio is defined as the sum of the expense and the claims ratios. This enables the claims forecast and the expense forecast to be modelled separately. An expected lapse rate is also factored in to capture the expected change in the premium provision from anticipated future policy cancellations. The best estimates are discounted using the euro risk free interest rate curve as at the valuation date, published by EIOPA.

The risk margin is defined as the amount of future cash flows, in excess of the best estimate, that an insurer would require in order to take over and meet the insurance obligations covered by the technical provisions. It is calculated using a cost of capital approach. The risk margin is calculated using one of the simplification methods suggested by EIOPA, classified as method 3. This method assumes that all future SCRs are proportional to the best estimate of Technical Provisions, taking into account the maturity and the run-off pattern of the obligation net of reinsurance.



The Company does not apply any matching and volatility adjustments nor any transitional measures for the valuation of technical provisions.

The Solvency II Technical Provisions are calculated based on the following key assumptions:

- Future management actions are assumed to be consistent with the Company's current business practice and business strategy.
- Future mix of business, claims handling processes and underwriting guidelines are assumed to remain unchanged from current and prior years'.
- Future external environment and policyholder behaviour is assumed to be the same if there is no indication of the opposite.
- The historic loss development and trend experience is assumed to be indicative of future loss development and trends. Inflation associated with claims is usually implicitly allowed for in data, with the assumption that future inflation will continue in the same way as historical inflation.
- The information developed from internal sources can be used to develop meaningful estimates of the initial expected ultimate loss ratios. Moreover, historical claims and exposure base (earned premium) are not greatly affected by inflation and other systematic influences and therefore no trend adjustment is applied beyond the one implied in the historical data for deriving the initial expected ultimate loss ratios (applicable for claim provisions).
- Significant losses or types of losses will emerge that are not represented in either the initial expected loss ratios or the historical development patterns (applicable for claim provisions).
- Premium cancellation rates of the previous twelve months are assumed to be the same as the next twelve months (applicable for premium provisions).
- Expense allocations to lines of business and by policy stage, as provided by the various Departments and Branches, are appropriate and are not subject to change for the next year.
- 50% of the unallocated loss adjustment expense (ULAE) is incurred when the claim is first reported and the remainder until it is settled.
- Reinsurance structure is assumed to be the same for the next twelve months (applicable for premium provisions).
- The Company's risk appetite is assumed to be consistent.

In addition, the AF compares best estimates against experience on a quarterly basis and uses the insights gained from this assessment to improve the quality of current calculations. This is performed by calculating the movement of gross and reinsurance claims development (both incurred and paid) by quarter and/or year and the differences from an expected amount. The AF interprets any material deviations between best estimates and experience, by identifying their causes and, when applicable, makes appropriate changes in the assumptions underlying the model in order to attenuate such differences.

No material changes were made in the assumptions used in the calculation of the technical provisions compared to the previous reporting period.

Although the AF performs various reasonableness checks, reconciliation exercises and validation tests as well as removes data elements that could create obvious distortions in the data, we caution against any uncertainties in the valuation of technical provisions caused by the following:

- Economic, legal, social and political changes
- Distortions caused by 'large losses"
- One-off large claims reviews
- Random claim fluctuations
- Fluctuations in the time, frequency and severity of claim events
- Fluctuations in the amount of expenses
- Changes in legislation
- Changes in claims handling processes and procedures



Uncertainty in policyholder behaviour.

The causes of uncertainty outlined above are taken into consideration in the estimation of the best estimates, provided that credible information is available to the AF.

#### **D.2.2** Valuation in Financial Statements

Insurance contracts liabilities for the purposes of the Company's financial statements are measured in accordance with IFRS 4 Insurance Contracts.

Provision is made for the estimated cost of all claims arising from valid insurance contracts that were in force when the insured incident occurred that affected the policyholder negatively. The provision is estimated separately for each reported claim. Provision is also made for claims incurred but not reported (IBNR) by the balance sheet date. Past experience as to the number and amount of claims reported after the balance sheet date is taken into consideration, in estimating the IBNR provision. Claims settlement costs are included in the estimation of the provision for outstanding claims. Recoverable amounts arising out of the acquisition of the rights of policyholders with respect to third parties (subrogation) or of the legal ownership of insured property (salvage), are deducted from the provision.

Provision is also made for unearned premiums which represents the amount of premium income and reinsurance premiums attributable to the period of risk after the balance sheet date. The provision is computed using the 365<sup>ths</sup> method, according to which the written premium per policy is assumed to being earned in equal 365 daily portions.

At each reporting date, a liability adequacy test is performed, to ensure the adequacy of unearned premiums net of related deferred acquisition cost assets, using current estimates of future contractual cash flows. Any inadequacy is charged to the income statement by establishing an unexpired risk provision. The unexpired risk reserve is calculated based on claims and expenses that may arise after the balance sheet date and relate to insurance policies in force as at this date, to the extent that the likely amount exceeds the unearned premium reserve, net of any deferred acquisition costs.

The liabilities for outstanding claims arising from insurance contracts issued by the Company are calculated based on experts' estimates and facts known at the balance sheet date. With time, these estimates are reconsidered and any adjustments are recognised in the financial statements of the period in which they arise.

The principal assumptions underlying the estimates for each claim are based on past experience and market trends and take into consideration claims handling costs, inflation and claim numbers for each accident year. Also, external factors that may affect the estimate of claims, such as recent court rulings and the introduction of new legislation are taken into consideration. The insurance contract liabilities are sensitive to changes in the above key assumptions. The sensitivity of certain key assumptions is monitored and managed on a quantitative basis. For certain assumptions however, such as the introduction of new legislation and the rulings of court cases, it is very difficult to be quantified numerically so a more qualitative assessment takes place. Furthermore, the delays that arise between the occurrence of a claim and its subsequent notification and eventual settlement increase the uncertainty over the cost of claims at the reporting date.

No material changes were made in the assumptions used in the calculation of the insurance contracts liabilities compared to the previous reporting period.



#### D.2.3 Solvency II and Financial Statements valuation of technical provisions

An overview of the technical provisions, including best estimates and risk margin used for Solvency II purposes and the corresponding information shown in the Company's financial statements are summarised in the table below:

	Sol	vency II valı	IFRS valuation	Difference in net	
2020 Lines of Business	Best Risk Total net estimates Margin Provisions		Total net Technical Provisions	technical provisions	
	€'000	€'000	€'000	€'000	€'000
Medical expense	359	33	392	847	(455)
Motor vehicle liability	10.326	304	10.630	10.598	32
Other motor	3.557	103	3.660	3.875	(215)
Marine, aviation and transport	148	15	163	139	24
Fire and other damage to property	8.276	785	9.061	11.960	(2.899)
General liability	8.335	321	8.656	9.527	(871)
Credit and suretyship	44	2	46	22	24
Miscellaneous finance loss	184	18	202	289	(87)
Total	31.229	1.581	32.810	37.257	4.447

The value of the Company's technical provisions for Solvency II purposes is equal to the sum of the best estimate and the risk margin which are calculated separately and overall are significantly lower compared to IFRS provisions as shown in the Company's financial statements.

The Solvency II technical provisions are calculated by line of business on a discounted best estimate basis removing any margin for implicit or explicit prudence and therefore with equal probability that the estimated values will go up or down.

The insurance contracts liabilities as valued in the Company's financial statements are calculated in accordance with IFRS 4 Insurance Contracts and consist of the case estimates, the incurred but not reported reserves, the unexpired risk reserves and the unearned premium reserve calculated based on the assumption that the insurance risk is evenly spread throughout the duration of the policy. Also, the IFRS insurance contracts liabilities are not discounted.

#### D.2.4 Reinsurance

The risk of an insurance policy arises from the uncertainty of the amount and time of presentation of the claim. Therefore, the level of risk is determined by the frequency of such claims, the severity and their evolution from one period to the other. For the non-life insurance industry, the major risks arise from severe catastrophic events such as natural disasters. These risks vary depending on location, type and nature. The risks variability and loss accumulation expected from our portfolio is substantially reduced due to the well spread and diversification of our individual insurance contracts all over Cyprus (non-occupied area).

The exposure of the Company to insurance risks is also mitigated by the following measures:

- Application of strict underwriting policies
- Strict review of all claims that occur
- Immediate assessment and processing of claims to minimise the possibility of negative development in the long run and
- Purchase of adequate catastrophe reinsurance protection as per Solvency II requirement to limit the exposure arising out of catastrophic events.



The Company maintains a conservative reinsurance program consisting of proportional and non-proportional contracts. All participating reinsurers in the treaty contracts have at least an A rating from Standard & Poor's or another internationally approved rating agency. The main purpose of the Company's reinsurance program is to reduce the exposure of insurance risk to the desired level. The Company's reinsurance program is evaluated on an annual basis and any suggestions for significant changes are approved by the Company's Board of Directors.

Reinsurance recoverables represent the difference between gross and net technical provisions.

For the purpose of calculating the amounts recoverable from reinsurance contracts, the cash-flows include only payments in relation to compensation of insurance events and unsettled insurance claims. With regards to claims reserves the approach used for the valuation of reinsurance recoverables may differ by line of business depending on its characteristics. The main methodologies used are gross to net techniques and claims development techniques.

With regards to premium provisions, the reinsurer has been assumed to have a share in the reserves, as we expect future in flows to arise as a result of having reinsurance with respect to the unexpired policies.

#### **D.3** Other material information

All material information regarding the valuation of assets and liabilities for solvency purposes has been addressed in the previous sections.



# **E** Capital Management

#### E.1 Own funds

For Solvency II purposes, the Company's capital is defined as "Own Funds" and this is divided into "Basic Own Funds" (such as paid share capital and retained earnings) and "Ancillary Own Funds" (such as unpaid share capital and letters of credit). Own funds are further subdivided into three "Tiers" depending on the quality of the capital. Capital of the highest quality is categorised as Tier 1 and capital of a lower quality is categorised either as Tier 2 or Tier 3. Tier 1 is also further divided into "Restricted" and "Unrestricted". Unrestricted Tier 1 basic own funds include paid-in ordinary share capital, paid-in initial funds, members' contributions, the reconciliation reserve and surplus funds that meet certain criteria. Restricted Tier 1 own funds include Tier 1 own funds items which are not suitable to be classified as unrestricted Tier 1 own funds.

The Company manages its Own Funds to ensure that it has capital of sufficient value and quality to cover the Solvency Capital Requirements (SCR and MCR). There are restrictions in place in relation to the amount of capital from each tier that can be used to cover Solvency Capital Requirements. These restrictions aim to ensure that the Company possesses capital of sufficient value and quality to absorb losses that may arise in the future due to unforeseen loss events.

The Company has developed and documented a Capital Management Policy which sets out the Company's methodology, policies and procedures in place to manage its capital base, with the purpose of ensuring the maintenance of sufficient capital to:

- Protect the shareholders and the Company's creditors against excess volatility of returns
- Cover all risks faced by the Company
- Protect the Company's economic viability
- Finance new growth opportunities
- Meet regulatory requirements at all times.

In order for the Company to remain a going concern, it needs to assess not only its current risks, but also the risks it will or could face in the foreseeable future. The Company follows the processes below for managing own funds:

- **Business plan:** The Company's business and financial projections (4-year plan) are fed into the ORSA in order to enable the Company to form an opinion on its future overall solvency needs and own funds. Projected capital requirements are compared with own funds so that the Company is able to observe whether the forecasted available own funds of the Company will be adequate to cover any future strategic actions that the Management intends to take.
- Monitoring of SCR/MCR: The Company's Management monitors on a quarterly basis the calculated SCR/MCR and any material changes arising, in order to detect trends and early warning signals and ensure the maintenance of sufficient capital to cover the capital requirements.
- Prospective changes in risk profile: Prospective changes in the Company's risk profile and how
  they affect its current and projected level of solvency requirements are taken into account during
  the capital planning process. The quality and profile of the Company's own funds over the
  planning period is also taken into consideration.
- **Dividends distribution:** To maintain the required capital the Company may adjust the amount of dividends paid to the Parent company.



The Company's own funds are all classified as Basic Own Funds Tier 1 Unrestricted and are available to cover the Company's Solvency Capital Requirement ("SCR") and Minimum Capital Requirement ("MCR") as follows:

	2020	2019
Basic Own Funds – Tier 1 Unrestricted	€'000	€'000
Ordinary share capital	5.130	5.130
Reconciliation Reserve	31.028	29.572
Own funds eligible to cover SCR/MCR	36.158	34.702

No significant changes in own funds have occurred over the reporting period.

The excess of assets over liabilities as calculated for Solvency purposes is different than the amount of equity as reported in the Company's audited financial statements. The following table presents a reconciliation of own funds between IFRS financial statements and Solvency II:

Own Funds Reconciliation	2020 €'000	2019 €'000
Equity (IFRS Financial Statements)	36.946	36.345
Difference in valuation of technical provisions (net)	4.447	3.314
Premises valuation adjustment	-	328
Deferred Acquisition Costs	(4.511)	(4.830)
Intangible assets	(837)	(690)
Differences in deferred tax valuation	113	235
Own Funds (Solvency II)	36.158	34.702

#### E.2 SCR and MCR

The SCR is the aggregation of market, counterparty, non-life underwriting risks, less diversification and then an additional charge to represent operational risks faced by the Company. The calculated SCR (overall and by risk module), at the end of the reporting period is as follows:

Solvency Capital Requirement	2020 €'000	2019 €'000
Market Risk	4.524	5.032
Counterparty Risk	8.348	6.599
Non-Life Underwriting Risk	12.199	11.211
Health Risk	331	451
Diversification BSCR	(5.665)	(5.512)
Basic SCR (BSCR)	19.737	17.781
Operational Risk	1.486	1.478
Loss absorbing capacity of deferred taxes	(343)	(191)
SCR	20.880	19.068
SCR coverage ratio	173%	182%
MCR	5.400	5.350
MCR coverage ratio	670%	649%

The Company calculates the SCR based on the risk modules and sub-modules of the standard formula without using any simplified calculations or undertaking specific parameters.

By the end of 2020, Counterparty Risk SCR increased due to higher current/sight accounts balances with financial institutions. The Company assesses, monitors and mitigates Counterparty Risk by monitoring exposures to ensure that are within the risk appetite limits.



During the reporting period, the method for estimating the Lapse Risk component has been revised to better reflect the underlying risk of 40% cancellation rate. The revised approach increased the level of prudence in the estimate which contributed to an increase to the overall Underwriting Risk SCR compared to the prior year reporting period.

The amount of MCR for the reporting period is €5,4m (2019: €5,4m). The inputs used to calculate the MCR are the net premiums written amounts in the previous 12 months and the net best estimate technical provisions both split by Solvency II class of business. The charge for premium and technical provisions elements are then summed to create a total charge.

Line of business	Net best estimate €'000	Net written premiums (last 12 months) €'000
Medical expense	359	1.291
Motor vehicle liability	10.326	5.961
Other motor	3.557	3.687
Marine, aviation and transport	148	290
Fire & other damage to property	8.276	11.946
General liability	8.334	5.132
Credit and suretyship	44	11
Miscellaneous financial loss	184	310

#### **E.3** Other material information

All material information regarding capital management has been addressed in the previous sections.



# **Appendices**

Appendix	Description									
Α	Terms/Definiti	Terms/Definitions								
The following	applicable Quai	ntitative Reporting Templates ("QRTs") are publicly disclosed as part of the SFCR:								
Appendix	Table code	Table Label								
B1	S.02.01.02	Balance Sheet								
B2	S.05.01.02	Premiums, claims and expenses by line of business								
В3	S.05.02.01	Premiums, claims and expenses by country								
B4	S.17.01.02	Non-life Technical Provisions								
B5	S.19.01.21	Non-life insurance claims								
В6	S.23.01.01	Own Funds								
В7	S.25.01.21	SCR - for undertakings on Standard Formula								
B8	S.28.01.01	MCR								

Appendix	Description
	Independent Auditor's Report



# **Appendix A: Terms/Definitions**

Term	Definition / Description
AAP	Annual Audit Plan
AF	Actuarial Function
AC	Audit Committee
BOC or the Bank or the Parent	Bank of Cyprus Public Company Ltd
BoD	Board of Directors
BSCR	Basic Solvency Capital Requirement
CAT	Catastrophic Event
CF	Compliance Function
CGCO	Corporate Governance Compliance Officer
ECAI	External Credit Assessment Institutions
EIOPA	European Insurance and Occupational Pensions Authority
EPIFP	Expected Profit included in Future Premiums
EU	European Union
ExCo	GIC Executive Committee
Group or BOC Group	BOC Group of Companies
GIC or the Company	General Insurance of Cyprus Ltd
IAF	Internal Audit Function
IAS	Internal Accounting Standards
IBNR/IBNER	Incurred But Not Reported/Incurred But Not Enough Reported
IFRSs	International Financial Reporting Standards
KRIs	Key Risk Indicators
LCO	Local Compliance Officer
LOB	Line of Business
MCR	Minimum Capital Requirement
ORSA	Own Risk & Solvency Assessment
QRTs	Quantitative Reporting Templates
RCSA	Risk and Control Self-Assessment
RC	Risk Committee
RMF	Risk Management Function
SCR	Solvency Capital Requirement
Supervisory Authority or Regulator	Insurance Companies Control Service



# Appendix B1 - S.02.01.02: Balance Sheet

Appendix B1 - 5.02.01.02: Balance Sneet	Г	Solvency II value
Assets		C0010
Intangible assets	R0030	-
Deferred tax assets	R0040	-
Pension benefit surplus	R0050	-
Property, plant & equipment held for own use	R0060	11.971.767
Investments (other than assets held for index-linked and unit-linked contracts)	R0070	47.827.097
Property (other than for own use)	R0080	1.191.000
Holdings in related undertakings, including participations	R0090	764.396
Equities	R0100	3.238
Equities - listed	R0110	
Equities - unlisted Bonds	R0120	3.238
Government Bonds	R0130 R0140	<u> </u>
Corporate Bonds	R0140 R0150	
Structured notes	R0160	<u> </u>
Collateralised securities	R0170	
Collective Investments Undertakings	R0180	45.533.563
Derivatives	R0190	43.333.303
Deposits other than cash equivalents	R0200	334.901
Other investments	R0210	-
Assets held for index-linked and unit-linked contracts	R0220	-
Loans and mortgages	R0230	-
Loans on policies	R0240	-
Loans and mortgages to individuals	R0250	-
Other loans and mortgages	R0260	-
Reinsurance recoverables from:	R0270	16.862.945
Non-life and health similar to non-life	R0280	16.862.945
Non-life excluding health	R0290	16.671.454
Health similar to non-life	R0300	191.491
Life and health similar to life, excluding health and index-linked and unit-linked	R0310	-
Health similar to life	R0320	-
Life excluding health and index-linked and unit-linked	R0330	-
Life index-linked and unit-linked	R0340	-
Deposits to cedants	R0350	-
Insurance and intermediaries receivables	R0360	10.381.619
Reinsurance receivables	R0370	15.047
Receivables (trade, not insurance)	R0380	5.992
Own shares (held directly)	R0390	-
Own shares (held directly)  Amounts due in respect of own fund items or initial fund called up but not yet paid in	R0390 R0400	-
Own shares (held directly)  Amounts due in respect of own fund items or initial fund called up but not yet paid in  Cash and cash equivalents	R0390 R0400 R0410	13.639.078
Own shares (held directly)  Amounts due in respect of own fund items or initial fund called up but not yet paid in  Cash and cash equivalents  Any other assets, not elsewhere shown	R0390 R0400 R0410 R0420	13.639.078 1.022.482
Own shares (held directly)  Amounts due in respect of own fund items or initial fund called up but not yet paid in  Cash and cash equivalents	R0390 R0400 R0410	13.639.078 1.022.482 101.726.026
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets	R0390 R0400 R0410 R0420	13.639.078 1.022.482 101.726.026 Solvency II value
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets Liabilities	R0390 R0400 R0410 R0420 R0500	13.639.078 1.022.482 101.726.026 Solvency II value C0010
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life	R0390 R0400 R0410 R0420 R0500	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health)	R0390 R0400 R0410 R0420 R0500	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607
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Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate	R0390 R0400 R0410 R0420 R0500 R0500 R0510 R0520 R0530 R0540	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724
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Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - health (similar to life) Technical provisions calculated as a whole Best Estimate Best Estimate	R0390 R0400 R0410 R0410 R0420 R0500  R0510 R0520 R0530 R0540 R0550 R0560 R0570 R0580 R0590 R0690 R0610	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 550.415 33.028
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Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - lealth (similar to life) Technical provisions - health (similar to life) Technical provisions - health (similar to life) Technical provisions - lealth (similar to life)	R0390 R0400 R0410 R0410 R0420 R0500  R0510 R0520 R0530 R0540 R0550 R0560 R0570 R0580 R0590 R0600 R0610 R0620 R0630 R0640 R0650	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 550.415 33.028
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Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - health (similar to life) Technical provisions - health (similar to life) Technical provisions - life (excluding index-linked and unit-linked) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - life (excluding health and index-linked and unit-linked) Technical provisions calculated as a whole Best Estimate Risk margin	R0390 R0400 R0410 R0410 R0420 R0500  R0510 R0520 R0530 R0530 R0550 R0560 R0570 R0580 R0590 R0600 R0610 R0620 R0630 R0640 R0650 R0660 R0660 R0660	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 5550.415 33.028
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Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions - shealth (similar to non-life) Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - health (similar to life) Technical provisions - health (similar to life) Technical provisions - health (similar to life) Technical provisions - life (excluding index-linked and unit-linked) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions – index-linked and unit-linked Technical provisions – index-linked as a whole Best Estimate Risk margin Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked) Technical provisions of life (excluding health and index-linked and unit-linked)	R0390 R0400 R0410 R0410 R0410 R0420 R0500  R0500  R0510 R0520 R0530 R0540 R0550 R0560 R0570 R0580 R0690 R0610 R0620 R0630 R0640 R0670 R0680 R0690 R0710 R0720 R0720 R0750 R0750 R0750 R0750 R0750 R0760 R0770 R0780 R0790 R0780 R0790 R0780 R0790 R0800 R0810 R0820 R0830 R0840 R0840 R0840 R0840	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 550.415 33.028
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - life (excluding index-linked and unit-linked) Technical provisions - health (similar to life) Technical provisions - health (similar to life) Technical provisions - life (excluding health and index-linked and unit-linked) Technical provisions acludated as a whole Best Estimate Risk margin Technical provisions - index-linked and unit-linked Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions one development as a whole Best Estimate Risk margin Contingent liabilities Provisions other than technical provisions Pension benefit obligations Deposits from reinsurers Deferred tax liabilities Deferred tax liabilities Derivatives Debts owed to credit institutions Financial liabilities other than debts owed to credit institutions Insurance & intermediaries payables Reinsurance & intermediaries payables Reinsurance & intermediaries payables Reinsurance & intermediaries not in Basic Own Funds	R0390 R0400 R0410 R0410 R0420 R0500  R0500  R0510 R0520 R0530 R0540 R0550 R0560 R0560 R0570 R0580 R0690 R0600 R0610 R0620 R0660 R0660 R0670 R0680 R0690 R0710 R0720 R0710 R0720 R0740 R0750 R0760 R0770 R0780 R0770 R0780 R0790 R0800 R0810 R0820 R0840 R0840 R0840 R0840 R0850 R0840 R0840 R0850 R0840 R0850 R0860	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 550.415 33.028
Own shares (held directly) Amounts due in respect of own fund items or initial fund called up but not yet paid in Cash and cash equivalents Any other assets, not elsewhere shown Total assets  Liabilities Technical provisions – non-life Technical provisions – non-life (excluding health) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - health (similar to non-life) Technical provisions - health (similar to non-life) Technical provisions - health (similar to life) Technical provisions - hife (excluding index-linked and unit-linked) Technical provisions - hife (excluding index-linked and unit-linked) Technical provisions - health (similar to life) Technical provisions calculated as a whole Best Estimate Risk margin Technical provisions - life (excluding health and index-linked and unit-linked) Technical provisions - life (excluding health and index-linked and unit-linked) Technical provisions - index-linked and unit-linked Technical provisions - index-linked and unit-linked Technical provisions calculated as a whole Best Estimate Risk margin Contingent liabilities Provisions other than technical provisions Pension benefit obligations Deposits from reinsurers Deferred tax liabilities Provisions other than technical provisions Pension benefit obligations Pension	R0390 R0400 R0410 R0410 R0410 R0420 R0500  R0510 R0520 R0530 R0530 R0540 R0550 R0560 R0570 R0580 R0690 R0610 R0620 R0640 R0660 R0670 R0680 R0690 R0710 R0720 R0720 R0720 R0740 R0750 R0750 R0750 R0760 R0770 R0780 R0790 R0780 R0790 R0880 R0880 R0880	13.639.078 1.022.482 101.726.026 Solvency II value C0010 49.673.050 49.089.607 0 47.541.724 1.547.883 583.443 0 5550.415 33.028



## Appendix B2 - S.05.01.02: Premiums, claims and expenses by line of business

					Line of Busines	ss for: non-life insuranc	e and reinsurance obligations	(direct business and a	ccepted propo	tional reinsurar	nce)			accepte				
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneous financial loss	Health	Casualty	Marine, aviation, transport	Property	Total
		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0200
Premiums written																		
	R0110	2.216.579	0	0	9.084.403	5.059.929	448.554	25.603.621	6.630.961	25.540	0	0	2.629.597	><	><	><	><	51.699.184
	R0120	0	0	0	0	0	0	0	0	0	0	0	0	> <	$>\!<$	$\times$	$>\!\!<$	0
Gross - Non-proportional reinsurance accepted	R0130	$>\!<$	$>\!\!<$	$\sim$	$>\!<$	> <		> <	$\sim$	> <	$>\!<$	$>\!\!<$	> <	0	0	0	0	0
Reinsurers' share	R0140	876.391	0	0	2.316.514	1.276.803	144.947	12.455.923	1.322.976	14.565	0	0	2.295.803	0	0	0	0	20.703.923
Net	R0200	1.340.188	0	0	6.767.889	3.783.125	303.607	13.147.698	5.307.985	10.975	0	0	333.794	0	0	0	0	30.995.262
Premiums earned																		
Gross - Direct Business	R0210	2.226.625	0	0	8.984.342	5.059.929	451.203	25.798.729	6.718.635	26.307	0	0	2.643.179	$>\!\!<$	><	$\sim$	><	51.908.949
	R0220	0	0	0	0	0	0	0	0	0	0	0	0	$>\!<$	$>\!<$	$\times$	$>\!\!<$	0
Gross - Non-proportional reinsurance accepted	R0230	$>\!\!<$	$\langle$	$>\!\!<$	$\sim$	$>\!<$		$\sim$	$\langle$	$\langle$	$\sim$	$\sim$	$>\!\!<$	0	0	0	0	0
Reinsurers' share	R0240	871.614	0	0	2.296.018	1.276.803	144.801	12.790.448	1.386.734	15.077	0	0	2.287.245	0	0	0	0	21.068.740
Net	R0300	1.355.011	0	0	6.688.324	3.783.125	306.403	13.008.281	5.331.901	11.231	0	0	355.934	0	0	0	0	30.840.209
Claims incurred																		
Gross - Direct Business	R0310	62.100	0	0	4.124.749	2.963.308	86.232	8.419.656	242.388	-1.153	0	0	223.399	$>\!\!<$	><	$\times$	><	16.120.680
Gross - Proportional reinsurance accepted	R0320	0	0	0	0	0	0	0	0	0	0	0	0	$>\!\!<$	$>\!<$	$\times$	$>\!\!<$	0
Gross - Non-proportional reinsurance accepted	R0330	$>\!\!<$	$\langle$	$>\!\!<$	$>\!\!<$	> <		> <	$\langle$	$\langle$	$>\!\!<$	$>\!\!<$	$>\!\!<$	0	0	0	0	0
Reinsurers' share	R0340	-7.436	0	0	1.048.205	758.518	71.570	4.529.234	-149.718	-2.518	0	0	238.501	0	0	0	0	6.486.356
Net	R0400	69.536	0	0	3.076.544	2.204.790	14.662	3.890.422	392.106	1.365	0	0	-15.101	0	0	0	0	9.634.324
Changes in other technical provisions																		
Gross - Direct Business	R0410	0	0	0	0	0	2.796	0	0	8.538	0	0	-15.456	$>\!<$	$>\!<$	$\times$	$>\!\!<$	-4.122
	R0420	0	0	0	0	0	0	0	0	0	0	0	0	$>\!<$	$>\!<$	$>\!<$	$>\!\!<$	0
Gross - Non- proportional reinsurance accepted	R0430	$\times$	$>\!\!<$	$\sim$	$>\!\!<$	> <	$\setminus$	>	>	$>\!\!<$	$>\!<$	$\sim$	> <	0	0	0	0	0
Reinsurers' share	R0440	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net	R0500	0	0	0	0	0	2.796	0	0	8.538	0	0	-15.456	0	0	0	0	-4.122
Expenses incurred	R0550	743.777	0	0	2.279.980	1.269.916	305.318	6.843.229	2.351.649	79.302	0	0	336.203	0	0	0	0	14.209.374
Other expenses	R1200	> <	$\times$	> <	>	$\sim$		$\sim$	$\mathbb{N}$	$\setminus$	> <	$\setminus$	$>\!\!<$	> <	> <	$\times$	$>\!\!<$	0
Total expenses	R1300	> <	$>\!<$	> <	> <	> <		><	$>\!<$	$>\!\!<$	> <	> <	> <	> <	> <	> <	$>\!<$	14.209.374

				Line of Bu	Life reinsurance	Total				
		Health insurance	Insurance with profit participati on	Index-linked and unit- linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance	
		C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300
Premiums written			•			•				
Gross	R1410	0	0	0	0	0	0	0	0	0
Reinsurers' share	R1420	0	0	0	0	0	0	0	0	0
Net	R1500	0	0	0	0	0	0	0	0	0
Premiums earned										
Gross	R1510	0	0	0	0	0	0	0	0	0
Reinsurers' share	R1520	0	0	0	0	0	0	0	0	0
Net	R1600	0	0	0	0	0	0	0	0	0
Claims incurred										
Gross	R1610	0	0	0	0	0	0	0	0	0
Reinsurers' share	R1620	0	0	0	0	0	0	0	0	0
Net	R1700	0	0	0	0	0	0	0	0	0
Changes in other technical provisions										
Gross	R1710	0	0	0	0	0	0	0	0	0
Reinsurers' share	R1720	0	0	0	0	0	0	0	0	0
Net	R1800	0	0	0	0	0	0	0	0	0
Expenses incurred	R1900	0	0	0	0	0	0	0	0	0
Other expenses	R2500	> <	$\sim$	$\sim$	> <	$\sim$		> <	><	0
Total expenses	R2600	$>\!\!<$	$\geq <$	$>\!\!<$	$>\!\!<$			$\sim$	$>\!\!<$	0



# Appendix B3 - S.05.02.01: Premiums, claims and expenses by country

		Home Country	Тор 5 со		nount of gross	-	ritten)	Total for top 5 countries and home country (by amount of gross premiums written) - non-life obligations
_		C0010	C0020	C0020	C0020	C0020	C0020	C0070
	R0010	$>\!\!<$	GR	-	-	-	-	
<u></u>		C0080	C0090	C0090	C0090	C0090	C0090	C0140
Premiums written								_
Gross - Direct Business	R0110	51.699.184	0					51.699.184
Gross - Proportional reinsurance accepted	R0120	0	0					0
Gross - Non-proportional reinsurance accepted	R0130	0	0					0
Reinsurers' share	R0140	20.703.923	0					20.703.923
Net	R0200	30.995.262	0					30.995.262
Premiums earned								
Gross - Direct Business	R0210	51.908.949	0					51.908.949
Gross - Proportional reinsurance accepted	R0220	0	0					0
Gross - Non-proportional reinsurance accepted	R0230	0	0					0
Reinsurers' share	R0240	21.068.740	0					21.068.740
Net	R0300	30.840.209	0					30.840.209
Claims incurred								
Gross - Direct Business	R0310	16.417.178	-296.498					16.120.680
Gross - Proportional reinsurance accepted	R0320	0	0					0
Gross - Non-proportional reinsurance accepted	R0330	0	0					0
Reinsurers' share	R0340	6.628.694	-142.338					6.486.356
Net	R0400	9.788.484	-154.160					9.634.324
Changes in other technical provisions		•						
Gross - Direct Business	R0410	-4.122	0					-4.122
Gross - Proportional reinsurance accepted	R0420	0	0					0
Gross - Non- proportional reinsurance accepted	R0430	0	0					0
Reinsurers' share	R0440	0	0					0
Net	R0500	-4.122	0					-4.122
Expenses incurred	R0550	14.021.923	187.452					14.209.374
Other expenses	R1200	$\sim$	$\searrow$	$\overline{}$	$\sim$	$\sim$	> <	0
Total expenses	R1300	$\sim$	$\searrow$	ightharpoonup	>>	> <	ightharpoons	14.209.374



### Appendix B4 - S.17.01.02: Non-life Technical Provisions

						Direct bu	usiness and accep	oted proportional i	reinsurance					Α	ccepted non-p	roportional reinsura	nce	
		Medical expense insurance	Income protection insurance	Workers' compensation insurance	Motor vehicle liability insurance	Other motor insurance	Marine, aviation and transport insurance	Fire and other damage to property insurance	General liability insurance	Credit and suretyship insurance	Legal expenses insurance	Assistance	Miscellaneo us financial loss	Non- proportional health reinsurance	Non- proportional casualty reinsurance	Non-proportional marine, aviation and transport reinsurance	Non- proportional property reinsurance	Total Non- Life obligation
		C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110	C0120	C0130	C0140	C0150	C0160	C0170	C0180
Technical provisions calculated as a whole	R0010																	
Total Recoverables from reinsurance/SPV and Finite Re after the																		
adjustment for expected losses due to counterparty default	R0050																	
associated to TP calculated as a whole	-						/							_				
Technical provisions calculated as a sum of BE and RM		$\Longrightarrow$	$ \Leftrightarrow $	$\sim$	>	$\!$	$\sim$	$\sim$	$\Longrightarrow$	$\sim$	$\sim$	< >	< >	>	$\sim$		$\sim$	$\sim$
Best estimate		$\Longrightarrow$	$ \Leftrightarrow $	>	>	>	$ \longrightarrow $	$\sim$	$ \longrightarrow $	>	>	>	>	>	>	$ \longrightarrow $	>	>
Premium provisions Gross	R0060	373.156	$\overline{}$		3,170,491	2.822.626	68.061	6,479,441	1,422,444	8.611			141.130					14.485.960
Total recoverable from reinsurance/SPV and Finite Re after the	KUUBU	3/3.150			3.170.491	2.822.020	68.061	6.479.441	1.422.444	8.011			141.130					14.485.960
adjustment for expected losses due to counterparty default	R0140	102.954			734.292	663.305	9.058	2.225.149	0	541			40.223					3.775.522
Net Best Estimate of Premium Provisions	R0150	270.202			2.436.199	2.159.321	59.003	4.254.292	1.422.444	8.070			100.907					10.710.438
Claims provisions	10130	270.202	$\overline{}$		2.430.133	2.133.321	39.003	4.234.232	1.422.444	8.070			100.307					10.710.438
Gross	R0160	177.259	$\overline{}$		10.647.127	1,942,381	167,564	9,964,750	10.107.168	61.255		$\overline{}$	538.675		$\overline{}$		$\overline{}$	33.606.179
Total recoverable from reinsurance/SPV and Finite Re after the		177.233			10.0 17.1127	113 12:301	107.501	3.30 1.730	10:107:100	01.233			330.073			·		33.000.173
adjustment for expected losses due to counterparty default	R0240	88.537			2.757.522	544.118	79.014	5.942.457	3.194.995	25.475			455.305					13.087.423
Net Best Estimate of Claims Provisions	R0250	88.722			7.889.605	1.398.263	88.550	4.022.293	6.912.173	35,780			83.370					20.518.756
Total Best estimate - gross	R0260	550.415			13.817.618	4.765.007	235.625	16.444.191	11.529.612	69.866			679.805					48.092.139
Total Best estimate - net	R0270	358.924			10.325.804	3.557.584	147.553	8.276.585	8.334.617	43.850			184.277					31.229.194
Risk margin	R0280	33.028			303.794	102.754	14.777	785.332	321.591	2.024			17.609					1.580.911
Amount of the transitional on Technical Provisions		$\sim$	> <	> <	$\sim$	$\times$	$\setminus$	$\sim$	$\sim$	$\setminus$	> <	$\sim$	$>\!<$	$\sim$	$\sim$	$\sim$	> <	$\sim$
Technical Provisions calculated as a whole	R0290																	
Best estimate	R0300																	
Risk margin	R0310																	
Technical provisions - total		$\sim$	$\sim$	$\sim$	$\sim$	$\times$	$\setminus$	$\sim$	$\sim$	$\setminus$	$\sim$	$\sim$	$\sim$	$\sim$	$\sim$	$\setminus$	$\sim$	$\sim$
Technical provisions - total	R0320	583.443			14.121.412	4.867.761	250.402	17.229.523	11.851.203	71.890			697.414					49.673.050
Recoverable from reinsurance contract/SPV and Finite Re after																		
the adjustment for expected losses due to counterparty default -	R0330																	
total	L	191.491			3.491.814	1.207.423	88.072	8.167.606	3.194.995	26.016			495.528					16.862.945
Technical provisions minus recoverables from reinsurance/SPV	R0340																	
and Finite Re - total	110340	391.952			10.629.598	3.660.338	162.330	9.061.917	8.656.208	45.874			201.886					32.810.105



### Appendix B5 - S.19.01.21: Non-life insurance claims

Total Non-Life Busines	Total	Non-	Life	Busi	nes
------------------------	-------	------	------	------	-----

Accident year / Underwriting year Z0010 Accident year [AY] {s2c\_AM:x4}

Gross Claims Paid (non-cumulative)

(absolute amount)

Development year

In Current Sum of years Year 0 1 2 3 7 8 10&+ (cumulative) year

		C0010	C0020	C0030	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0110
Prior	R0100	$\searrow$	$\times$	$\searrow$	$>\!\!<$	$\searrow$	$>\!\!<$	$\searrow$	$\times$	$\searrow$	$>\!\!<$	254.936
N-9	R0160	13.532.412	7.998.218	686.431	244.896	347.935	1.768.766	6.376	851.198	60.007	71.691	
N-8	R0170	13.858.351	5.284.790	1.617.283	391.835	124.208	68.629	4.167	72.910	34.043		
N-7	R0180	10.897.936	4.223.750	1.056.034	1.317.842	140.243	18.470	229.159	14.582			
N-6	R0190	9.566.941	3.622.734	606.719	84.613	295.273	44.003	113.999				
N-5	R0200	10.168.380	2.427.965	300.108	132.901	4.933	13.850					
N-4	R0210	7.647.242	4.011.442	330.674	137.163	107.079						
N-3	R0220	8.500.168	3.095.411	581.951	216.139							
NI 2	D0220	0.010.042	4 005 060	404 F20								

R0230 8.919.943 4.805.868 494.529 R0240 7.868.243 4.978.518 6.100.718 R0250

R0240 4.978.518 R0250 6.100.718 Total R0260 12.400.084

R0100

R0160

R0170

R0180

R0190

R0200

R0210

R0220

R0230

C0170

254.936

71.691

34.043

14.582

113.999

13.850

107.079

216.139

494.529

Year end (discounted data)

C0180 44.145.584 25.567.930 21.456.215 17.898.015 14.334.281 13.048.137 12.233.600 12.393.669 14.220.340 12.846.761 6.100.718 194.245.251

#### **Gross undiscounted Best Estimate Claims Provisions**

(absolute amount)

#### Development year

Year		0	1	2	3	4	5	6	7	8	9	10&+
		C0200	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0290	C0300
Prior	R0100	$\bigvee$	$\times$	$\mathbb{N}$	$\bigvee$	$\bigvee$	$\bigvee$	$\bigvee$	$\langle$	$\bigvee$	$\bigvee$	2.002.436

Prior	R0100	$\backslash\!\!\!/$	$\times$	$\searrow$	$\bigvee$	$\bigvee$	$\searrow$	> <	$\times$	$\backslash\!\!\!/$	$\searrow$	2.00
N-9	R0160	0	0	0	0	0	0	0	0	0	782.436	
N-8	R0170	0	0	0	0	0	0	0	0	877.481		
N-7	R0180	0	0	0	0	0	0	0	1.550.289			
N-6	R0190	0	0	0	0	0	0	1.325.026		-		
N-5	R0200	0	0	0	0	0	1.914.372		-			
N-4	R0210	0	0	0	0	2.126.928						
N-3	R0220	0	0	0	2.545.441		•					

R0230 2.748.146 N-1 R0240 0 3.550.652

R0250 12.217.781

	C0360
R0100	2.018.908
R0160	788.997
R0170	887.134
R0180	1.567.384
R0190	1.332.587
R0200	1.928.955
R0210	2.152.460
R0220	2.581.608
R0230	2.776.812
R0240	3.582.935
R0250	12 290 955

31.908.735

Total R0260



## Appendix B6 - S.23.01.01: Own funds

**Expected profits** 

Expected profits included in future premiums (EPIFP) - Life business

Total Expected profits included in future premiums (EPIFP)

Expected profits included in future premiums (EPIFP) - Non- life business

		Total	Tier 1 - unrestricted	Tier 1 - restricted	Tier 2	Tier 3
		C0010	C0020	C0030	C0040	C0050
Basic own funds before deduction for participations in other financial sector as foreseen in						
article 68 of Delegated Regulation 2015/35				$\nearrow$		
Ordinary share capital (gross of own shares)	R0010	5.130.000	5.130.000	$\mathbb{N}$		> <
Share premium account related to ordinary share capital	R0030			$\times$		$>\!\!<$
Iɨnitial funds, members' contributions or the equivalent basic own - fund item for	R0040			$\searrow$		
mutual and mutual-type undertakings	10040					
Subordinated mutual member accounts	R0050		$>\!<$			نيا
Surplus funds	R0070			$\sim$	$>\!\!<$	$>\!\!<$
Preference shares	R0090		$\sim$			<u> </u>
Share premium account related to preference shares	R0110		<u> </u>			
Reconciliation reserve	R0130	31.028.474	31.028.474	$\sim$	$\sim$	
Subordinated liabilities	R0140		>			
An amount equal to the value of net deferred tax assets	R0160	0			$\overline{}$	0
Other own fund items approved by the supervisory authority as basic own funds not	R0180					
specified above						
Own funds from the financial statements that should not be represented by the reconciliation		$\sim$	$\sim$	$\times$	$\times$	$\times$
reserve and do not meet the criteria to be classified as Solvency II own funds			$\longleftrightarrow$	$\longleftrightarrow$	$\longleftrightarrow$	$\longleftrightarrow$
Own funds from the financial statements that should not be represented by the	R0220		$\sim$	$\times$	$\times$	$\times$
reconciliation reserve and do not meet the criteria to be classified as Solvency II			< $>$	$\longleftrightarrow$	$\longleftrightarrow$	$\longleftrightarrow$
Deductions	00000				$\sim$	$\stackrel{\sim}{\longrightarrow}$
Deductions for participations in financial and credit institutions	R0230	26 450 474	26 450 474			
Total basic own funds after deductions Ancillary own funds	R0290	36.158.474	36.158.474	$\overline{}$	$\overline{}$	$\overline{}$
Unpaid and uncalled ordinary share capital callable on demand	R0300		>	>		$\Leftrightarrow$
Unpaid and uncalled initial funds, members' contributions or the equivalent basic	NUSUU		$\langle \  \  \  \  \  \  \  \  \  \  \  \  \ $	$\langle \  \  \  \  \rangle$		$\overline{}$
own fund item for mutual and mutual - type undertakings, callable on demand	R0310					$\mid \vee \mid$
own fund frem for mateur and mateur type and entakings, canable on demand	110310					
Unpaid and uncalled preference shares callable on demand	R0320			$\overline{}$		
A legally binding commitment to subscribe and pay for subordinated liabilities on	R0330		>	>		•
Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	R0340		>	$ > \!\!\! >$		$\overline{}$
Letters of credit and guarantees other than under Article 96(2) of the Directive	R0350		>>	>>		
Supplementary members calls under first subparagraph of Article 96(3) of the	20000			$\overline{}$		
Directive 2009/138/EC	R0360					
Supplementary members calls - other than under first subparagraph of Article 96(3)						
of the Directive 2009/138/EC	R0370					1 .
Other ancillary own funds	R0390			$\mathbb{N}$		
Total ancillary own funds	R0400			$\searrow$		
Available and eligible own funds		$\overline{}$		$\searrow$	$\times$	> <
Total available own funds to meet the SCR	R0500	36.158.474	36.158.474			0
Total available own funds to meet the MCR	R0510	36.158.474	36.158.474			> <
Total eligible own funds to meet the SCR	R0540	36.158.474	36.158.474	0	0	0
Total eligible own funds to meet the MCR	R0550	36.158.474	36.158.474	0	0	> <
SCR	R0580	20.879.955	$\sim$	$\setminus$	$\times$	> <
MCR	R0600	5.400.441	$\sim$	$\overline{}$	$\overline{}$	$\sim$
Ratio of Eligible own funds to SCR	R0620	173%	>>	>>	>>	$\overline{}$
Ratio of Eligible own funds to MCR	R0640	670%		$\searrow$	>>	>
•						
		C0060				
Reconciliation reserve		$\overline{}$	> <			
Excess of assets overliabilities	R0700	36.158.474	> <			
Own shares (held directly and indirectly)	R0710	0	>>			
For <b>e</b> seeable dividends, distributions and charges	R0720		> <			
Other basic own fund items	R0730	5.130.000	> <			
Adjustment for restricted own fund items in respect of matching adjustment			$\overline{}$			
portfolios and ring fenced funds	R0740	0				
Reconciliation reserve	R0760	31.028.474	> <	Ì		
Evanted write			$\overline{}$			

R0770

R0780

R0790

3.714.626

3.714.626



# Appendix B7 - S.25.01.21: Solvency Capital Requirement - for undertakings on Standard Formula

		Gross solvency capital requirement	USP	Simplifications
		C0110	C0090	C0100
Market risk	R0010	4.524.377	$>\!\!<$	
Counterparty default risk	R0020	8.347.696	$>\!\!<$	> <
Life underwriting risk	R0030			
Health underwriting risk	R0040	330.993		
Non-life underwriting risk	R0050	12.199.292		
Diversification	R0060	-5.665.749	> <	>
Intangible asset risk	R0070		> <	> <
Basic Solvency Capital Requirement	R0100	19.736.608	$>\!\!<$	$>\!\!<$
Calculation of Solvency Capital Requirement		C0100		
Operational risk	R0130	1.486.243		
Loss-absorbing capacity of technical provisions	R0140	0		
Loss-absorbing capacity of deferred taxes	R0150	-342.897		
Capital requirement for business operated in accordance with Art. 4 of Directive 2003/41/EC	R0160			
Solvency Capital Requirement excluding capital add-on	R0200	20.879.955		
Capital add-on already set	R0210			
Solvency capital requirement	R0220	20.879.955		
Other information on SCR		> <		
Capital requirement for duration-based equity risk sub-module	R0400			
Total amount of Notional Solvency Capital Requirements for remaining part	R0410			
Total amount of Notional Solvency Capital Requirements for ring fenced funds	R0420	0		
Total amount of Notional Solvency Capital Requirements for matching adjustment portfolios	R0430	0		
Diversification effects due to RFF nSCR aggregation for article 304	R0440	0		



Net (of

# Appendix B8 - S.28.01.01: Minimum Capital Requirement - Only life or only non-life insurance or reinsurance activity

Linear formula component for non-life insurance and reinsurance obligations

 MCR<sub>NL</sub> Result
 R0010
 5.400.441

Medical expense insurance and proportional reinsurance Income protection insurance and proportional reinsurance Workers' compensation insurance and proportional reinsurance Motor vehicle liability insurance and proportional reinsurance Other motor insurance and proportional reinsurance Marine, aviation and transport insurance and proportional reinsurance Fire and other damage to property insurance and proportional reinsurance General liability insurance and proportional reinsurance Credit and suretyship insurance and proportional reinsurance Legal expenses insurance and proportional reinsurance Assistance and proportional reinsurance Miscellaneous financial loss insurance and proportional reinsurance Non-proportional health reinsurance Non-proportional casualty reinsurance Non-proportional marine, aviation and transport reinsurance Non-proportional property reinsurance

	( -	( -
	reinsurance/SPV)	reinsurance)
	best estimate and	written premiums
	TP calculated as a	in the last 12
	whole	months
	C0020	C0030
R0020	358.924	1.291.322
R0030		
R0040		
R0050	10.325.804	5.960.700
R0060	3.557.584	3.687.213
R0070	147.553	289.600
R0080	8.276.585	11.946.500
R0090	8.334.617	5.132.132
R0100	43.850	10.597
R0110		
R0120		•
R0130	184.277	309.698
R0140		
R0150		
R0160		
R0170		

Net (of

#### Linear formula component for life insurance and reinsurance obligations

 MCR<sub>L</sub> Result
 R0200

Obligations with profit participation - guaranteed benefits
Obligations with profit participation - future discretionary benefits
Index-linked and unit-linked insurance obligations
Other life (re)insurance and health (re)insurance obligations
Total capital at risk for all life (re)insurance obligations

-	Net (of	Net (of
	reinsurance/SPV)	reinsurance/SPV)
	best estimate and	total capital at
	TP calculated as a	risk
	whole	
	C0050	C0060
R0210		$\bigwedge$
R0220		$\Big / \Big >$
R0230		
R0230 R0240		

### Overall MCR calculation

Linear MCR SCR MCR cap MCR floor Combined MCR Absolute floor of the MCR

	C0070
R0300	5.400.441
R0310	20.879.955
R0320	9.395.980
R0330	5.219.989
R0340	5.400.441
R0350	3.700.000
	C0070
R0400	5.400.441

**Minimum Capital Requirement** 



# Independent Auditor's Report

To the Board of Directors of General Insurance of Cyprus Limited

# Report on the Audit of the relevant elements of the Solvency and Financial Condition Report

# **Opinion**

We have audited the following Solvency II Quantitative Reporting Templates ("QRTs") contained in Annex I to Commission Implementing Regulation (EU) No 2015/2452 of 2 December 2015, of General Insurance of Cyprus Limited (the "Company"), prepared as at 31 December 2020:

- S.02.01.02 Balance sheet
- S.17.01.02 Non-Life Technical Provisions
- S.23.01.01 Own funds
- S.25.01.21 Solvency Capital Requirement for undertakings on Standard Formula
- S.28.01.01 Minimum Capital Requirement Only life or only non-life insurance activity or reinsurance activity

The above QRTs are collectively referred to for the remainder of this report as "the relevant QRTs of the Solvency and Financial Condition Report".

In our opinion, the information in the relevant QRTs of the Solvency and Financial Condition Report as at 31 December 2020 is prepared, in all material respects, in accordance with the Insurance and Reinsurance Services and other Related Issues Law of 2016, the Commission Delegated Regulation (EU) 2015/35, the Commission Delegated Regulation (EU) 2015/467, the Commission Delegated Regulation (EU) 2019/981, the relevant EU Commission's Implementing Regulations and the relevant Orders of the Superintendent of Insurance (collectively "the Framework").

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the relevant QRTs of the Solvency and Financial Condition Report section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code) together with the ethical requirements that are relevant to our audit of the relevant QRTs of the Solvency and Financial Condition Report in Cyprus, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to the 'Valuation for solvency purposes' and the 'Capital Management' and other relevant disclosures sections of the Solvency and Financial Condition Report, which describe the basis of preparation. The Solvency and Financial Condition Report is prepared in compliance with the Framework, and therefore in accordance with a special purpose financial reporting framework. As a result, the Solvency and Financial Condition Report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

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# Other information

The Board of Directors is responsible for the Other information. The Other information comprises certain narrative sections and certain QRTs of the Solvency and Financial Condition Report as listed below:

#### Narrative sections:

- Business and performance
- Valuation for solvency purposes
- Capital management

QRTs (contained in Annex I to Commission Implementing Regulation (EU) No 2015/2452 of 2 December 2015):

- S.05.01.02 Premiums, claims and expenses by line of business
- S.05.02.01 Premiums, claims and expenses by country
- S.19.01.21 Non-Life insurance claims

Our opinion on the relevant QRTs of the Solvency and Financial Condition Report does not cover the Other information listed above and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Solvency and Financial Condition Report, our responsibility is to read the Other information and, in doing so, consider whether the Other information is materially inconsistent with the relevant elements of the Solvency and Financial Condition Report, or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this Other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of the Board of Directors for the Solvency and Financial Condition Report

The Board of Directors is responsible for the preparation of the Solvency and Financial Condition Report in accordance with the Framework.

The Board of Directors is also responsible for such internal control as the Board of Directors determines is necessary to enable the preparation of a Solvency and Financial Condition Report that is free from material misstatement, whether due to fraud or error.

In preparing the Solvency and Financial Condition Report, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.



# Auditor's Responsibilities for the Audit of the relevant QRTs of the Solvency and Financial Condition Report

Our objectives are to obtain reasonable assurance about whether the relevant QRTs of the Solvency and Financial Condition Report are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Solvency and Financial Condition Report.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the relevant QRTs of the Solvency and
  Financial Condition Report, whether due to fraud or error, design and perform audit
  procedures responsive to those risks, and obtain audit evidence that is sufficient and
  appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of the basis of preparation used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Solvency and Financial Condition Report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



## Other Matter

Our report is intended solely for the Board of Directors of the Company and should not be used by any other parties. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whose knowledge this report may come to.

PricewaterhouseCoopers Limited

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Certified Public Accountants and Registered Auditors

PwC Central, 43 Demostheni Severi Avenue CY-1080 Nicosia Cyprus

05 April 2021